# COMPANION POLICY 51-101CP STANDARDS OF DISCLOSURE FOR OIL AND GAS ACTIVITIES

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# COMPANION POLICY 51-101CP STANDARDS OF DISCLOSURE FOR OIL AND GAS ACTIVITIES

This Companion Policy sets out the views of the Canadian Securities Administrators (the "CSA") as to the interpretation and application of National Instrument 51-101 Standards of Disclosure for Oil and Gas Activities ("NI 51-101") and related forms, and how the securities regulatory authorities or regulators may exercise their discretion in respect of certain applications for exemption from provisions of NI 51-101<sup>1</sup>.

#### PART 1 APPLICATION AND TERMINOLOGY

- **Supplements Other Requirements** *NI 51-101* supplements other continuous disclosure requirements of *securities legislation* that apply to *reporting issuers* in all business sectors.
- **1.2 Materiality Standard** Section 1.4 of *NI 51-101* states that *NI 51-101* applies only in respect of information that is *material*.

NI 51-101 does not require any disclosure or filing of information that is not *material*. If information is not required to be disclosed because it is not *material*, it is unnecessary to disclose that fact.

*Materiality* for the purposes of *NI 51-101* is a matter of judgement to be made in light of the circumstances, taking into account both qualitative and quantitative factors, assessed in respect of the *reporting issuer* as a whole.

The reference in subsection 1.4(2) of *NI 51-101* to a "reasonable investor" denotes an objective test: would a notional investor, broadly representative of investors generally and guided by reason, be likely to be influenced, in making an investment decision to buy, sell or hold a security of a *reporting issuer*, by an item of information or an aggregate of items of information? If so, then that item of information, or aggregate of items, is "*material*" in respect of that *reporting issuer*.

This concept of *materiality* is consistent with the concept of *materiality* applied in connection with financial reporting pursuant to the *CICA Handbook*.

For the convenience of readers, the Appendix to Companion Policy 51-101CP sets out the meanings of terms that are printed in italics in *NI 51-101*, *Form 51-101F1*, *Form 51-101F2* or *Form 51-101F3*, or in this Companion Policy (other than terms italicized in titles of documents, or in the texts of reports set out in Part 8, that are printed entirely in italics).

**1.3** When Does *NI 51-101* First Apply to a *Reporting Issuer*? - Part 9 of *NI 51-101* specifies both the date on which *NI 51-101* comes into force (section 9.1) and the timing of its first application to a *reporting issuer* (section 9.2). The two dates differ.

NI 51-101 comes into force on September 30, 2003. That does not, however, itself trigger any immediate filing or other requirements for *reporting issuers*.

Section 9.2 of *NI 51-101* in effect establishes a transition period after *NI 51-101* comes into force, during which *reporting issuers* are expected to prepare for compliance with *NI 51-101*. The date on which they first become subject to the requirements of *NI 51-101* will vary depending on their financial year-ends and, in some cases, on whether or not they choose to enter the *NI 51-101* disclosure system earlier than required. *Reporting issuers* may voluntarily comply with *NI 51-101* before they are required to do so.

The first mandatory annual filings under Part 2 of *NI 51-101* will be due at the same time as a *reporting issuer* is required to file its audited annual financial statements for its financial year that includes, or ends on, December 31, 2003. Those first annual *oil* and *gas* filings will include *reserves data* and other information that must be prepared as at the last day of that financial year and for that financial year. Some of this information will date back to the beginning of that financial year.

Because prospectus disclosure requirements include information relating to *oil and gas activities*, and because a prospectus filed between 90 and 140 days after the end of a *reporting issuer's* financial year can trigger an accelerated filing of annual financial statements before the usual deadline, the filing of a prospectus during that interval in 2004 could also accelerate the *reporting issuer's* first filing obligations under *NI 51-101*.

The other provisions of *NI 51-101*, including requirements relating to public disclosure generally and to material change<sup>2</sup> disclosure in particular, will apply to a *reporting issuer* only after it has filed its first annual *oil* and *gas* disclosure under Part 2, or the deadline for that filing, whichever is earlier.

A *reporting issuer* may voluntarily make its first annual filing under Part 2 of *NI 51-101* earlier than the deadlines noted below, and may do so in respect of a financial year earlier than noted below. The other provisions of *NI 51-101* would begin to apply to the *reporting issuer* at the time of that voluntary early filing.

The following examples, summarized in the table below, illustrate the effect of Part 9 (assuming a 140-day annual financial statement filing deadline, and no earlier voluntary or prospectus-triggered transition to *NI 51-101*):

• A *reporting issuer* with a financial year that coincides with the calendar year, and with an annual financial statement filing period of 140 days after year-end, will be required to make its first annual *oil* and *gas* disclosure filing under Part 2 in the first 140 days of 2004, by May 19, 2004. The *reserves data* and other information

<sup>&</sup>quot;Material change" has the meaning ascribed to the term under *securities legislation* in the *jurisdiction*.

included in that filing must be prepared as at <u>December 31, 2003</u> and for the year ended on that date.

The other provisions of *NI 51-101* will begin to apply to the *reporting issuer* as soon as it makes its first filing under Part 2, or on May 19, 2004, whichever occurs first.

• A *reporting issuer* with a financial year that ends on June 30 will be required to make its first annual oil and gas disclosure filing under Part 2 within 140 days after June 30, 2004, by November 17, 2004. The *reserves data* and other information included in that filing must be prepared as at June 30, 2004 and for the financial year ended on that date.

The other provisions of *NI 51-101* will begin to apply to the *reporting issuer* as soon as it makes its first filing under Part 2, or on November 17, 2004, whichever occurs first.

| Financial<br><u>Year-End</u> | First Annual Filing<br><u>Deadline</u>                             |
|------------------------------|--|
| December 31                  | May 19, 2004<br>(data for the year ended <u>December 31, 2003)</u> |
| June 30                      | November 17, 2004 (data for the year ended June 30, 2004)          |

\* Note that any change from the 140-day annual financial statement filing deadline would also change the filing deadline under Part 2 of *NI 51-101*.

Because the first annual filing must include certain information from the <u>beginning</u> of the financial year for which disclosure is required, as well as certain information for prior periods, *reporting issuers* should familiarize themselves with *NI 51-101* and begin gathering information well before *NI 51-101* applies to them.

#### 1.4 COGE Handbook

Pursuant to section 1.2 of *NI 51-101*, definitions and interpretations in the *COGE Handbook* apply for the purposes of *NI 51-101* if they are not defined in *NI 51-101*, *NI 14-101* or the securities statute in the *jurisdiction* (except to the extent of any conflict or inconsistency with *NI 51-101*, *NI 14-101* or the securities statute).

Section 1.1 of *NI 51-101* and the Glossary in Appendix 1 to this Companion Policy set out definitions and interpretations, many of which are derived from the *COGE Handbook*. *Reserves* definitions and categories developed by the Petroleum Society of

the Canadian Institute of Mining, Metallurgy & Petroleum (CIM), are incorporated in the *COGE Handbook* and set out, in part, in Part 2 of Appendix 1 to this Companion Policy.

Subparagraph 4.2(1)(a)(ii) of *NI 51-101* requires that all filed estimates of *reserves* or *future net revenue* have been prepared or *audited* in accordance with the *COGE Handbook*. Under sections 5.2 and 5.3 of *NI 51-101*, all types of public *oil* and *gas* disclosure, including disclosure of *reserves* and *resources* must be consistent with the *COGE Handbook*.

# 1.5 Qualified Reserves Evaluator or Auditor

The definitions of *qualified reserves evaluator* and *qualified reserves auditor* are set out in subsections 1.1(y) and 1.1(x) of *NI 51-101*, respectively, and again in the Glossary in Appendix 1 to this Companion Policy.

The defined terms "qualified reserves evaluator" and "qualified reserves auditor" have a number of elements. A qualified reserves evaluator or qualified reserves auditor must

- possess professional qualifications and experience appropriate for the tasks contemplated in the *Instrument*, and
- be a member in good standing of a *professional organization*.

Reporting issuers should satisfy themselves that any person they appoint to perform the tasks of a *qualified reserves evaluator or auditor* for the purpose of the *Instrument* satisfies each of the elements of the appropriate definition.

#### (a) Relevant Professional Qualifications and Experience

In addition to having the relevant professional qualifications, a *qualified reserves evaluator or auditor* must also have sufficient practical experience relevant to the *reserves data* to be reported on. In assessing the adequacy of practical experience, reference should be made to section 3 of the *COGE Handbook* - "Qualifications of Evaluators and Auditors, Enforcement and Discipline".

## (b) Professional Organization

For the purposes of the *Instrument*, a *qualified reserves evaluator or auditor* must also be a member in good standing with a self-regulatory *professional organization* of engineers, geologists, geoscientists or other professionals.

The definition of "professional organization" (in subsection 1.1(w) of NI 51-101 and in the Glossary in Appendix 1 to this Companion Policy) has four elements, three of which deal with the basis on which the organization accepts members and its powers and requirements for continuing membership. The fourth element requires either authority or recognition given to the organization by a statute in Canada, or acceptance of the organization by the securities regulatory authority or regulator.

Each of the following organizations in Canada is a *professional organization* as at the date *NI 51-101* comes into force:

- Association of Professional Engineers, Geologists and Geophysicists of Alberta (APEGGA)
- Association of Professional Engineers and Geoscientists of the Province of British Columbia (APEGBC)
- Association of Professional Engineers and Geoscientists of Saskatchewan (APEGS)
- Association of Professional Engineers and Geoscientists of Manitoba (APEGM)
- Association of Professional Geoscientists of Ontario (APGO)
- Professional Engineers of Ontario (PEO)
- Ordre des ingénieurs du Québec (OIQ)
- Ordre des Géologues du Québec (OGQ)
- Association of Professional Engineers of Prince Edward Island (APEPEI)
- Association of Professional Engineers and Geoscientists of New Brunswick (APEGNB)
- Association of Professional Engineers of Nova Scotia (APENS)
- Association of Professional Engineers and Geoscientists of Newfoundland (APEGN)
- Association of Professional Engineers of Yukon (APEY)
- Association of Professional Engineers, Geologists & Geophysicists of the Northwest Territories (NAPEGG) (representing the Northwest Territories and Nunavut Territory)

## (i) Other *Professional Organizations*?

The *CSA* are willing to consider whether particular foreign professional bodies should be accepted as "*professional organizations*" for the purposes of *NI 51-101*. A *reporting issuer*, foreign professional body or other interested person can apply to have a self-regulatory organization that satisfies the first three elements of the definition of "*professional organization*" accepted for the purposes of *NI 51-101*.

In considering any such application for acceptance, the *securities regulatory authority* or *regulator* is likely to take into account the degree to which a foreign professional body's authority or recognition, admission criteria, standards and disciplinary powers and practices are similar to, or differ from, those of organizations listed above.

The CSA may from time to time determine that it is appropriate to expand or revise the list of *professional organizations* and publish notice of such changes.

# (ii) No Professional Organization?

A *reporting issuer* or other person may apply for an exemption under Part 8 of *NI 51-101* to enable a *reporting issuer* to appoint, in satisfaction of its obligation

under section 3.2 of *NI 51-101*, an individual who is not a member of a *professional organization*, but who has other satisfactory qualifications and experience. Such an application might refer to a particular individual or generally to members and employees of a particular foreign *reserves* evaluation firm. In considering any such application, the *securities regulatory authority* or *regulator* is likely to take into account the individual's professional education and experience or, in the case of an application relating to a firm, to the education and experience of the firm's members and employees, evidence concerning the opinion of a *qualified reserves evaluator or auditor* as to the quality of past work of the individual or firm, and any prior relief granted or denied in respect of the same individual or firm.

## (iii) Renewal Applications Unnecessary

A successful applicant would likely have to make an application contemplated in this section 1.5 only once, and not renew it annually.

**1.6 Oil Sands and Other Non-Conventional Activities -** *NI 51-101* applies not only to conventional *oil and gas activities*, but also to non-conventional activities such as the extraction of *bitumen* from oil sands with a view to the production of *synthetic oil*, the in situ production of *bitumen* and the extraction of methane from coal beds.

Although *NI 51-101* and *Form 51-101F1* make few specific references to non-conventional *oil and gas activities*, the *CSA* are of the view that the requirements of *NI 51-101* for the preparation and disclosure of *reserves data* apply to *oil* and *gas reserves* relating to oil sands, shale, coal or other non-conventional sources of hydrocarbons. The *CSA* encourage *reporting issuers* that are engaged in non-conventional *oil and gas activities* to supplement the disclosure prescribed in *NI 51-101* and *Form 51-101F1* with information specific to those activities that can assist investors and others in understanding the business and results of the *reporting issuer*. In particular, the *CSA* encourage *reporting issuers* engaged in *oil and gas activities* that involve mining to consider the following when making disclosure about those activities:

- in respect of financial disclosure, CICA Handbook guidance for mining activities; and
- in respect of technical aspects of mine development and operations, National Instrument 43-101 *Standards of Disclosure for Mineral Projects* and Form 43-101F1 *Technical Report*.
- **1.7 Use of Information -** The requirements under *NI 51-101* for the filing with *securities regulatory authorities* of information relating to *oil and gas activities* are designed in part to assist the public and analysts in making investment decisions and recommendations.

The CSA encourage registrants<sup>3</sup> and other persons and companies that wish to make use of information concerning *oil and gas activities* of a *reporting issuer*, including *reserves data*, to review the information filed on SEDAR under NI 51-101 by the *reporting issuer* and, if they are summarizing or referring to this information, to use the applicable terminology consistent with NI 51-101 and the COGE Handbook.

# PART 2 ANNUAL FILING REQUIREMENTS

- **2.1 Annual Filings on** *SEDAR* The information required under section 2.1 of *NI 51-101* must be filed electronically on *SEDAR*. Consult National Instrument 13-101 *System for Electronic Document Analysis and Retrieval (SEDAR)*.and the current *CSA* "SEDAR Filer Manual" for information about filing documents electronically.
- **2.2 Inapplicable or Immaterial Information** Section 2.1 of *NI 51-101* does not require the filing of any information, even if specified in *NI 51-101* or in a form referred to in *NI 51-101*, if that information is inapplicable or not *material* in respect of the *reporting issuer*. See section 1.2 of this Companion Policy for a discussion of *materiality*.

If an item of prescribed information is not disclosed because it is inapplicable or immaterial, it is unnecessary to state that fact or to make reference to the disclosure requirement.

**2.3 Use of Forms** - Section 2.1 of *NI 51-101* requires the annual filing of information set out in *Form 51-101F1* and reports in accordance with *Form 51-101F2* and *Form 51-101F3*.

NI 51-101 and the instructions in Form 51-101F1, give the reporting issuer considerable flexibility in presenting this information, provided that all required information is filed. It is not necessary to identify any of the information by form name, number or title, to include the headings or numbering used in a form, or to follow the ordering of items used in the forms. (Appendix 2 to this Companion Policy provides an example of how certain of the reserves data might be presented.)

The information specified in all three forms, or any two of the forms, can be combined in a single document. A *reporting issuer* may wish to include statements indicating the relationship between documents or parts of one document. For example, the *reporting issuer* may wish to accompany the report of the *independent qualified reserves evaluator or auditor* (*Form 51-101F2*) with a reference to the *reporting issuer*'s disclosure of the *reserves data* (*Form 51-101F1*), and vice versa.

The report of management and directors in *Form 51-101F3* may be combined with management's report on financial statements, if any, in respect of the same financial year.

<sup>&</sup>lt;sup>3</sup> "Registrant" has the meaning ascribed to the term under securities legislation in the jurisdiction.

**2.4** Annual Information Form - Section 2.3 of NI 51-101 permits reporting issuers to satisfy the requirements of section 2.1 of NI 51-101 by presenting the information required under section 2.1 in an annual information form.

# (a) Meaning of "Annual Information Form"

The annual information form can be in Form 44-101F1 AIF if it is a "current AIF" under National Instrument 44-101 Short Form Prospectus Distributions, or if it is filed for other purposes such as Ontario Securities Commission Rule 51-501 AIF and MD&A, section 159 of the Regulation under the Securities Act (Québec) or Multilateral Instrument 45-102 Resale of Securities. The annual information form can also be a current annual report on Form 10-K or Form 20-F under the 1934 Act, if the reporting issuer is eligible to file such a report under NI 44-101.

Some or all of the current domestic forms of *annual information form* may be superseded by a new form under proposed National Instrument 51-102 *Continuous Disclosure Obligations*. If so, such new form would likely be acceptable as an "*annual information form*" for the purposes of *NI 51-101*. The *CSA* will give public notice of such change.

# (b) Option to Set Out Information in Annual Information Form

All types of domestic *annual information form* will likely require the inclusion of the information required under section 2.1 of *NI 51-101*, either by setting out the text of the information or by incorporating it, by reference, from separately filed documents. The option offered by section 2.3 of *NI 51-101* enables a *reporting issuer* to satisfy its obligations under section 2.1 of *NI 51-101*, as well as its obligations in respect of *annual information form* disclosure, by setting out the information required under section 2.1 only once, in the *annual information form*. If the *annual information form* is on Form 10-K, this can be accomplished by including the information in a supplement (often referred to as a "wrapper") to the Form 10-K.

A reporting issuer that elects to set out in full in its annual information form the information required by section 2.1 of NI 51-101 need not also file that information again for the purpose of section 2.1 in one or more separate documents. A reporting issuer that elects to follow this approach should file its annual information form in accordance with usual requirements of securities legislation, and at the same time file on SEDAR, in the category for NI 51-101 oil and gas disclosure, a notification that the information required under section 2.1 of NI 51-101 is included in the reporting issuer's filed annual information form. This notification (which could be a copy of the news release mandated by section 2.2 of NI 51-101) will assist other SEDAR users in finding that information. It is not necessary to make a duplicate filing of the annual information form itself under the SEDAR NI 51-101 oil and gas disclosure category.

**2.5** Reservations in Report of Independent Qualified Reserves Evaluator or Auditor - A report of an independent qualified reserves evaluator or auditor on reserves data will not satisfy the requirements of item 2 of section 2.1 of NI 51-101 if the report contains a

*reservation*, the cause of which can be removed by the *reporting issuer* (subsection 2.4(2) of *NI 51-101*).

The CSA do not generally consider time and cost considerations to be causes of a reservation that cannot be removed by the reporting issuer.

A report containing a *reservation* may be acceptable if the *reservation* is caused by a limitation in the scope of the *evaluation* or *audit* resulting from an event that clearly limits the availability of necessary records and which is beyond the control of the *reporting issuer*. This could be the case if, for example, necessary records have been inadvertently destroyed and cannot be recreated or if necessary records are in a country at war and access is not practicable.

One potential source of *reservations*, which the *CSA* consider can and should be addressed in a different way, could be reliance by a *qualified reserves evaluator or auditor* on information derived or obtained from a *reporting issuer's* independent financial auditors or reflecting their report. As discussed in section 4.4 of this Companion Policy, the *CSA* recommend that *qualified reserves evaluators or auditors* follow the procedures and guidance set out in both sections 4.5 and 12.6 of the *COGE Handbook* in respect of dealings with independent financial auditors. In so doing, the *CSA* expect that the quality of *reserves data* can be enhanced and a potential source of *reservations* can be eliminated.

**2.6 Negative Assurance by** *Qualified Reserves Evaluator or Auditor* - A *qualified reserves evaluator or auditor* conducting a *review* may wish to express only negative assurance -- for example, in a statement such as "Nothing has come to my attention which would indicate that the reserves data have not been prepared in accordance with principles and definitions presented in the Canadian Oil and Gas Evaluation Handbook". This can be contrasted with a positive statement such as an opinion that "The reserves data have, in all material respects, been determined and presented in accordance with the Canadian Oil and Gas Evaluation Handbook and are, therefore, free of material misstatement".

The *CSA* are of the view that statements of negative assurance can be misinterpreted as providing a higher degree of assurance than is intended or warranted.

The CSA believe that a statement of negative assurance would constitute so material a departure from the report prescribed in Form 51-101F2 as to fail to satisfy the requirements of item 2 of section 2.1 of NI 51-101.

The *COGE Handbook* may address the issue of negative assurance in connection with evolving standards for *reviews* of *reserves data*. The *CSA* will consider any such developments and may, in consequence, reassess the views expressed above.

**2.7 Royalty Interest in** *Reserves* - *Net reserves* (or "company *net reserves*") of a *reporting issuer* include its royalty interest in *reserves*.

If a *reporting issuer* cannot obtain the information it requires to enable it to include a royalty interest in *reserves* in its disclosure of *net reserves*, it should, proximate to its

disclosure of *net reserves*, disclose that fact and its corresponding royalty interest share of *oil* and *gas production* for the year ended on the *effective date*.

- **2.8 Government Restriction on Disclosure** If, because of a restriction imposed by a government or governmental authority having jurisdiction over a *property*, a *reporting issuer* excludes *reserves* information from its *reserves data* disclosed under *NI 51-101*, the disclosure should include a statement that identifies the *property* or country for which the information is excluded and explains the exclusion.
- **2.9 Additional Information** As discussed in section 2.3 above and in the instructions to *Form 51-101F1*, *NI 51-101* offers considerable flexibility in the use of the prescribed forms and the presentation of required information.

The disclosure specified in *Form 51-101F1* is the minimum disclosure required, subject to the *materiality* standard. *Reporting issuers* are free to provide additional disclosure that is not inconsistent with *NI 51-101*.

To the extent that additional, or more detailed, disclosure can be expected to assist readers in understanding and assessing the mandatory disclosure, it is encouraged. Indeed, to the extent that additional disclosure of material facts is necessary in order to make mandated disclosure not misleading, a failure to provide that additional disclosure would amount to a misrepresentation.

**2.10 Sample** *Reserves Data* **Disclosure -** Appendix 2 to this Companion Policy sets out an example of how certain of the *reserves data* might be presented in a manner which the *CSA* consider to be consistent with *NI 51-101* and *Form 51-101F1*.

The sample presentation in Appendix 2 also illustrates how certain additional information not mandated under *Form 51-101F1* might be incorporated in an annual filing.

The sample presentation in Appendix 2 is provided by way of illustration only, and is not mandatory. However, the *CSA* urge *reporting issuers* to review Appendix 2 and consider whether a similar presentation might be helpful for their investors.

#### PART 3 RESPONSIBILITIES OF REPORTING ISSUERS AND DIRECTORS

**3.1 Reserves Committee** - Section 3.4 of *NI 51-101* enumerates certain responsibilities of the board of directors of a *reporting issuer* in connection with the preparation of *oil* and *gas* disclosure.

The *CSA* believe that certain of these responsibilities can in many cases more appropriately be fulfilled by a smaller group of directors who bring particular experience or abilities and an independent perspective to the task.

Subsection 3.5(1) of *NI 51-101* permits a board of directors to delegate responsibilities (other than the responsibility to approve the content or filing of certain documents) to a committee of directors, a majority of whose members are independent of management.

Although subsection 3.5(1) is not mandatory, the *CSA* encourage *reporting issuers* and their directors to adopt this approach.

**Responsibility for Disclosure -** *NI 51-101* requires the involvement of an *independent* qualified reserves evaluator or auditor in preparing or reporting on certain oil and gas information disclosed by a reporting issuer, and in section 3.2 mandates the appointment of an *independent qualified reserves evaluator or auditor* to report on reserves data.

The CSA do not intend or believe that the involvement of an *independent qualified* reserves evaluator or auditor relieves the reporting issuer of responsibility for information disclosed by it for the purposes of NI 51-101.

#### PART 4 MEASUREMENT

**4.1** Forecast Prices and Costs - Forecast prices and costs are discussed in the COGE Handbook. Except to the extent that the reporting issuer is legally bound by fixed or presently determinable future prices or costs, forecast prices and costs are future prices and costs "generally recognized as being a reasonable outlook on the future".

The CSA do not consider that future prices or costs would satisfy this requirement if they fall outside the range of forecasts of comparable prices or costs used, as at the same date, for the same future period, by major independent qualified reserves evaluators or auditors.

- 4.2 Constant Prices and Costs Constant prices and costs are based on the reporting issuer's prices and costs as of the effective date of the estimate being made (generally, for the purpose of the estimates to be filed under section 2.1 of NI 51-101, as at the reporting issuer's financial year-end). In general, these prices and costs are assumed not to change, but rather to remain constant, throughout the life of a property, except to the extent of certain fixed or presently determinable future prices or costs to which the reporting issuer is legally bound by a contractual or other obligation to supply a physical product (including those for an extension period of a contract that is likely to be extended); see also section 4.3 of this Companion Policy.
- 4.3 Financial Instruments The definitions of "constant prices and costs" and "forecast prices and costs" in subsections 1.1(g) and (j) of NI 51-101 and in the Glossary in Appendix 1 to this Companion Policy refer to fixed or presently determinable future prices to which a reporting issuer is legally bound by a contractual or other obligation to supply a physical product. The phrase "contractual or other obligation to supply a physical product" excludes arrangements under which the reporting issuer can satisfy its obligations in cash and would therefore exclude an arrangement that would be a "financial instrument" as defined in Section 3860 of the CICA Handbook. The CICA Handbook discusses when a reporting issuer's obligation would be considered a financial instrument and sets out the requirements for presentation and disclosure of these financial instruments (including so-called financial hedges) in the reporting issuer's financial statements.

**4.4 Reserves Estimation Methods** - The *COGE Handbook* sets out target levels of certainty for estimates of primary categories of total *reserves* for the *reporting issuer* as a whole. For example, there is to be at least a 90 percent probability that the total remaining quantities of *oil* and *gas* to be recovered will equal or exceed the estimated total *proved reserves*. (See Part 2 of Appendix 1.)

Section 5.4.3 of the *COGE Handbook* states "In principle, there should be no difference between estimates prepared using probabilistic or deterministic methods".

When deterministic methods are used, because of the absence of a "mathematically derived quantitative measure of probability", the classification of *reserves* is based on professional judgement as to the quantitative measure of certainty attained.

**4.5 Consistency of Timing** - Subsection 4.2(2) of *NI 51-101* requires consistency in the timing of recording the effects of events or transactions for the purposes of both annual financial statements and annual *reserves data* disclosure.

To ensure that the effects of events or transactions are recorded, disclosed or otherwise reflected consistently (in respect of timing) in all public disclosure, a *reporting issuer* will wish to ensure that both its financial auditors and its *qualified reserves evaluators or auditors*, as well as its directors, are kept apprised of relevant events and transactions, and to facilitate communication between its financial auditors and its *qualified reserves evaluators or auditors*.

Sections 4.5 and 12.6 of the *COGE Handbook* set out procedures and guidance for the conduct of *reserves evaluations* and *reserves audits*, respectively. Section 12.6 deals with the relationship between a *reserves* auditor and the client's financial auditor. Section 4.5, in connection with *reserves evaluations*, deals somewhat differently with the relationship between the *qualified reserves evaluator or auditor* and the client's financial auditor. The *CSA* recommend that *qualified reserves evaluators or auditors* carry out the procedures discussed in both sections 4.5 and 12.6 of the *COGE Handbook*, whether conducting a *reserves evaluation* or a *reserves audit*.

## PART 5 REQUIREMENTS APPLICABLE TO ALL DISCLOSURE

- **5.1 Scope of Part 5 of** *NI 51-101* Part 5 of *NI 51-101* imposes requirements and restrictions that apply to all "disclosure" (or, in some cases, all written disclosure) of a type described in section 5.1 of *NI 51-101*. Section 5.1 refers to disclosure that is either:
  - filed by a reporting issuer with the securities regulatory authority; or
  - if not filed, otherwise made to the public or made in circumstances in which, at the time of making the disclosure, the *reporting issuer* expects, or ought reasonably to expect, the disclosure to become available to the public.

As such, Part 5 applies to a broad range of disclosure including:

- the annual filings required under Part 2 of *NI 51-101*;
- other continuous disclosure filings, including material change reports (which themselves may also be subject to Part 6 of *NI 51-101*);
- public disclosure documents, whether or not filed, including news releases;
- public disclosure made in connection with a distribution of securities, including a prospectus; and
- except in respect of provisions of Part 5 that apply only to written disclosure, public speeches and presentations made by representatives of the *reporting issuer* on behalf of the *reporting issuer*.

For these purposes, the *CSA* consider written disclosure to include any writing, map, plot or other printed representation whether produced, stored or disseminated on paper or electronically.

To ensure compliance with the requirements of Part 5, the *CSA* encourage *reporting issuers* to involve a *qualified reserves evaluator or auditor*, or other person who is familiar with *NI 51-101* and the *COGE Handbook*, in the preparation, review or approval of all such *oil* and *gas* disclosure.

- report of a *qualified reserves evaluator or auditor* without written consent. The consent requirement does not apply to the direct use of the report for the purposes of *NI 51-101* (filing the report under item 2 of section 2.1; making direct or indirect reference to the conclusions of that report in the statement filed under item 1 of section 2.1 and in the report of management and directors filed under item 3 of section 2.1; and identifying the report in the mandatory news release under section 2.2). The *qualified reserves evaluator or auditor* retained to report to a *reporting issuer* for the purposes of *NI 51-101* is expected to anticipate these uses of the report. However, further use of the report (for example, in a securities offering document or in other news releases) would require written consent.
- **5.3 Estimates of Fair Value** Section 5.10 of *NI 51-101* sets out requirements applicable to disclosure of certain estimates of fair value -- for example, an estimate of fair value of an *oil* and *gas prospect*.

Such an estimate must, unless paragraph 5.10(2)(a) applies, satisfy the requirements of paragraph 5.10(2)(b), which among other things requires that the estimate be prepared or accepted by a professional valuator. The *CSA* do not consider that such an estimate would be an appropriate basis for disclosure if it is prepared or accepted as at a date more than six months before the date of the disclosure.

Under subparagraph 5.10(2)(b)(ii), the estimate must consist of at least three values that reflect a range of reasonable likelihoods (the low value reflecting a conservative estimate, the middle value being the median estimate, and the high value being an optimistic estimate) such values being estimated by a professional valuator in accordance with applicable professional standards based on the course of action that the valuator reasonably expects the *reporting issuer* to follow.

In circumstances in which paragraph 5.10(2)(b) applies, in order to ensure that the *reporting issuer* is not making public disclosure of misleading information, the *CSA* expect the *reporting issuer* to provide all relevant information to the valuator to enable the valuator to prepare the estimate and provide the report referred to in that paragraph.

**5.4 Negative Assurance** - As discussed in section 2.6 of this Companion Policy, the *CSA* are of the view that a report of a *qualified reserves evaluator or auditor* that is based on or conveys only negative assurance can be misinterpreted as providing a higher degree of assurance than is intended or warranted.

The CSA believe that reporting issuers should avoid making any public disclosure of, or based on, a report that conveys only negative assurance.

In the rare case, if any, in which there are compelling reasons for making such disclosure, the *CSA* believe that, to avoid providing information that could be misleading, the *reporting issuer* should include in such disclosure useful explanatory and cautionary statements. Such statements should explain the limited nature of the work undertaken by the *qualified reserves evaluator or auditor* and the limited scope of the assurance expressed, noting that it does not amount to a positive opinion.

The *COGE Handbook* may address the issue of negative assurance in connection with evolving standards for *reviews* of *reserves data*. The *CSA* will consider any such developments and may, in consequence, give public notice of a change in the views expressed above.

**5.5 Supporting Filings** - Part 5 of *NI* 51-101 requires that certain information, if disclosed publicly, be supported by consistent information in a *supporting filing*.

The definition of "supporting filing" in section 1.1 of NI 51-101 does not specify any particular type of document, nor a maximum age or an expiry date for any such document. If the information in a filed document has not been rendered inaccurate or misleading by events subsequent to its filing, the document can continue to serve as a supporting filing.

Part 6 of *NI 51-101* requires that reports of material changes include, in certain circumstances, information concerning the effect that the material change would, but for the timing of its occurrence, have had on information in an annual filing under Part 2.

The CSA do not consider that a document filed under Part 2 of NI 51-101 would cease to qualify as a supporting document merely by reason of the occurrence of a material

change referred to in Part 6 of *NI 51-101*, provided that the material change disclosure satisfies applicable requirements of Part 6.

5.6 Consistent Use of Units of Measurement - Reporting issuers should be consistent in their use of units of measurement within and between disclosure documents, to facilitate understanding and comparison of the disclosure. For example, reporting issuers should not, without compelling reason, switch between imperial units of measure (such as barrels) and Système International (SI) units of measurement (such as tonnes) within or between disclosure documents.

In all cases, in accordance with subparagraph 4.2(1)(a)(ii), subsection 5.2(a) and section 5.3 of *NI 51-101*, reporting issuers should apply the relevant nomenclature and unit prefixes set out in the *COGE Handbook*.

- **5.7 BOEs and McfGEs** Section 5.14 of NI 51-101 sets out requirements that apply if a *reporting issuer* chooses to make disclosure using units of equivalency such as *BOEs* or *McfGEs*. The requirements include prescribed methods of calculation and cautionary disclosure as to the possible limitations of those calculations. Section 13 of the *COGE Handbook*, under the heading "Barrels of Oil Equivalent", provides additional guidance.
- **5.8 Finding and Development Costs** Section 5.15 of *NI 51-101* sets out requirements that apply if a *reporting issuer* chooses to make disclosure of finding and development costs.

Because the prescribed methods of calculation under section 5.15 involve the use of *BOEs*, section 5.14 of *NI 51-101* necessarily applies to disclosure of finding and development costs under section 5.15. As such, the finding and development cost calculations must apply a conversion ratio as specified in section 5.14 and the cautionary disclosure prescribed in section 5.14 will also be required.

*BOEs* are based on imperial units of measurement. If the *reporting issuer* uses other units of measurements (such as SI or "metric" measures), any corresponding departure from the requirements of section 5.15 should reflect the use of units other than *BOEs*.

#### PART 6 MATERIAL CHANGE DISCLOSURE

**6.1 Changes from Filed Information** - Part 6 of *NI 51-101* requires the inclusion of specified information in disclosure of certain material changes.

The information to be filed each year under Part 2 of *NI 51-101* is prepared as at, or for a period ended on, the *reporting issuer's* most recent financial year-end. That date is the *effective date* referred to in subsection 6.1(1) of *NI 51-101*. When a material change occurs after that date, the filed information may no longer, as a result of the material change, convey meaningful information, or the original information may have become misleading in the absence of updated information.

Part 6 of NI 51-101 requires that the disclosure of the material change include a discussion of the *reporting issuer's* reasonable expectation of how information that had

been filed under Part 2 would differ, had the material change occurred before rather than after the *effective date* of that original information.

This material change disclosure can reduce the likelihood of investors being misled, and maintain the usefulness of the original filed *oil* and *gas* information when the two are read together.

**6.2 Constant Case Estimates -** To the extent that a material change referred to in section 6.1 involves a change in future prices and costs, the *CSA* do not consider that Part 6 of *NI 51-101* would require further discussion of *reserves data* estimated using *constant prices and costs* as at the *effective date*.

## PART 7 INDEPENDENCE OF PROFESSIONALS

7.1 Independence of Qualified Reserves Evaluator or Auditor - "Independence", in respect of the relationship between a reporting issuer and a qualified reserves evaluator or auditor engaged to evaluate, audit, or review reserves data, is to be determined in accordance with the COGE Handbook. The following guidance should be read in light of the COGE Handbook.

Under the *COGE Handbook*, a *qualified reserves evaluator or auditor* would not generally be considered to be *independent* of a client *reporting issuer* if the *qualified reserves evaluator or auditor* has or expects to receive a direct or indirect interest in either a *property* to be *evaluated* or reported on, or in securities of the client or of an affiliate of the client.

Independence would not ordinarily be considered to be lost only by reason of the fact that the *qualified reserves evaluator or auditor*, or a *reserves* evaluation firm of which he or she is a partner, shareholder or employee, also provides to the client *reporting issuer*, or provides to another client in respect of a *property* to be *evaluated* or reported on, other services (including *evaluations*, *audits* or *reviews*) of a type normally rendered by the petroleum engineering profession.

7.2 Unacceptable Qualified Reserves Evaluator or Auditor or Valuator - Sections 2.1 and 3.2 of NI 51-101 require the involvement, in connection with annual reserves data disclosure, of a qualified reserves evaluator or auditor who is independent (in accordance with the COGE Handbook) of the reporting issuer. Similarly, section 5.10 of NI 51-101 requires the involvement, in connection with certain disclosure of estimates of fair value, of a professional valuator who is not a "related party" (within the meaning of the term in the CICA Handbook) of the reporting issuer.

Notwithstanding that a *qualified reserves evaluator or auditor* or a valuator may technically satisfy these requirements concerning his or her relationship with the *reporting issuer*, circumstances may, or may reasonably be seen to, deprive that individual of the freedom to exercise the independent judgement that the *CSA* consider essential for the purposes of *NI 51-101*. In such circumstances, the *securities regulatory authority* or *regulator* may request the *reporting issuer* to engage another *qualified* 

reserves evaluator or auditor or another valuator. If a prospectus filing is involved, the securities regulatory authority or regulator may consider that a failure to comply with such a request materially impairs the quality of disclosure to an extent that could lead to a refusal to issue a prospectus receipt.

#### PART 8 EXEMPTIONS

**8.1 Scope of Possible Exemptions** - This Part discusses certain exemptive relief that the *securities regulatory authority* or *regulator* may be willing to grant in appropriate circumstances, on application by a *reporting issuer* under Part 8 of *NI 51-101*. The relief discussed in this Part is limited to relief from the requirements of *NI 51-101*, and would not affect other requirements of *securities legislation*.

(See also section 1.5 of this Companion Policy for a discussion of certain applications relating to professional qualifications.)

# 8.2 Exemption from Requirement for Independent Qualified Reserves Evaluator or Auditor

The CSA consider that the involvement of a qualified reserves evaluator or auditor who is independent of a reporting issuer will in most cases serve as an important measure of quality control for reserves data disclosure, which should in turn help foster and maintain confidence in oil and gas disclosure, to the benefit of all participants in Canadian capital markets.

The *CSA* recognize, however, that there may be limited circumstances in which the desired quality and reliability of *reserves data* disclosure may be achieved even without *independent* professional involvement.

# (a) Discretionary Exemption for Senior Producing Issuer

Securities regulatory authorities or regulators would, in certain circumstances, likely be prepared, on application by a senior producing issuer, to grant an exemption from the requirements of NI 51-101 for involvement of a qualified reserves evaluator or auditor who is independent of the reporting issuer. Such an exemption would likely be subject to conditions.

For these purposes, "senior producing issuer" means a reporting issuer that

- (i) demonstrates capability to estimate its *reserves* and *future net revenue* in accordance with the *COGE Handbook* (other than with respect to *independence*); and
- (ii) produced an average of more than 100,000 *BOEs* of *oil* and *gas* (converted in the ratio 6 *Mcf* :1 *bbl*) per day throughout its most recent financial year.

Such an exemption from the requirement for *independence* of a *qualified reserves* evaluator or auditor would likely apply in respect of requirements arising directly under NI 51-101 (notably paragraph (b) of item 2 of section 2.1 and section 3.2) or indirectly under other securities legislation (such as prospectus disclosure requirements) that applies requirements of NI 51-101.

Such an exemption would not vary the requirements of *NI 51-101* in respect of the involvement of a *qualified reserves evaluator*, only his or her *independence*. Given the nature of the *reserves audit* function, it is unlikely that a non-independent professional could act as a *qualified reserves auditor* or usefully perform a *review*. Accordingly, for the purpose of section 2.1 of *NI 51-101*, the use of an *audit* as an alternative to an *evaluation*, and the use of a *review* of information not *evaluated* or *audited*, would not likely be alternatives available to a *reporting issuer* relying on such an exemption. In other words, reliance on such an exemption would likely require *evaluation* of all *reserves data* by an "in-house" *qualified reserves evaluator*.

Relief would likely cease to be available to a *reporting issuer* if it ceased to be a *senior producing issuer* or in the event of a failure to adhere to any undertaking provided as a condition of the exemption.

No such exemption would likely be provided in connection with an initial public offering of securities or a reverse take-over or similar transaction.

# (b) Application

An application for an exemption referred to above should demonstrate that the applicant is a *senior producing issuer*. In considering that aspect of an application, factors taken into account by *securities regulatory authorities* or *regulators* would likely include the background and experience of the *reporting issuer's* non-independent *qualified reserves evaluators*, the quality of its past *oil* and *gas* disclosure, and its internal disclosure, compliance, quality control and approval procedures. Demonstrated adherence to "best practice" standards of the *COGE Handbook* and of the relevant professional body would be expected.

An independent review of internally-generated *reserves data*, with satisfactory results, could be required before an exemption is granted.

An exemption, if granted, might not specify an expiry date, meaning that a successful applicant need not renew the application annually.

## (c) Likely Conditions to Discretionary Exemption

A discretionary exemption described in this section 8.2 would likely be conditional on the *reporting issuer* furnishing and complying with the following undertakings:

(i) **Internal procedures** - an undertaking by the *reporting issuer* to implement internal procedures that will permit preparation of the modified reports described below;

- (ii) **Explanatory and cautionary disclosure** an undertaking by the *reporting issuer* to disclose:
  - (A) at least annually (for example, in an *annual information form*), its reasons for considering the reliability of internally-generated *reserves data* to be not materially less than would be afforded by strict adherence to the requirements of *NI 51-101*, including a discussion of
    - (I) factors supporting the involvement of *independent qualified* evaluators or auditors and why such factors are not considered compelling in the case of that reporting issuer; and
    - (II) the manner in which the *reporting issuer's* internally-generated *reserves data* is determined, reviewed and approved, its relevant disclosure control procedures and the related role, responsibilities and composition of responsible management, the board of directors and (if applicable) the reserves committee of the board of directors; and
  - (B) in each document that discloses any information derived from internallygenerated *reserves data* and reasonably proximate to that disclosure, the fact that no *independent qualified reserves evaluator or auditor* was involved in the preparation of the *reserves data*; and
- (iii) **Disclosure of conflicting** *independent* **reports** an undertaking by the *reporting issuer* to the effect that, if despite the exemption it obtains a report on *reserves data* from an *independent qualified reserves evaluator or auditor* that contains information that differs materially from corresponding information filed by the *reporting issuer* in reliance on the exemption or that otherwise suggests that the *reporting issuer*'s public disclosure record in respect of *reserves data* may be misleading, it will promptly file a correction of its public disclosure.

#### (d) Modified Reports

A discretionary exemption discussed in this section 8.2 would have the effect of varying the application of section 2.1 of *NI 51-101* as though the words "each of whom is *independent* of the *reporting issuer*" were omitted from paragraph (b) of item 2.

Such an exemption would also likely contemplate modifications to the texts of the reports required under items 2 and 3 of section 2.1 of *NI 51-101*.

(i) **Modified** Form 51-101F2 - The report of the independent qualified reserves evaluator or auditor in Form 51-101F2, required by item 2 of section 2.1 of NI 51-101, would likely be modified under the terms of a discretionary exemption to reflect the substance of the exemption, substituting a report consistent in all material respects with the following:

# "Report on Reserves Data

To the board of directors of [name of reporting issuer] (the "Company"):

- 1. Our staff and I have evaluated the Company's reserves data as at [last day of the reporting issuer's most recently completed financial year]. The reserves data consist of the following:
  - (a) (i) proved and proved plus probable oil and gas reserves estimated as at [last day of the reporting issuer's most recently completed financial year] using forecast prices and costs; and
    - (ii) the related estimated future net revenue; and
  - (b)(i) proved oil and gas reserves estimated as at [last day of the reporting issuer's most recently completed financial year] using constant prices and costs; and
    - (ii) the related estimated future net revenue.
- 2. The reserves data are the responsibility of the Company's management. Our responsibility is to express an opinion on the reserves data based on our evaluation.
- 3. We carried out our evaluation in accordance with standards set out in the Canadian Oil and Gas Evaluation Handbook (the "COGE Handbook"). We are not, however, independent of the Company, within the meaning of the term "independent" under those standards.
- 4. Those standards require that we plan and perform an evaluation to obtain reasonable assurance as to whether the reserves data are free of material misstatement. An evaluation also includes assessing whether the reserves data are in accordance with principles and definitions presented in the COGE Handbook.
- 5. The following sets forth the estimated future net revenue (before deducting income taxes) attributed to proved plus probable reserves, estimated using forecast prices and costs and calculated using a discount rate of 10 percent, included in the reserves data of the Company evaluated for the year ended xxx xx, 20xx:

| Location of Reserves | Future Net Revenue    |
|----------------------|-----------------------|
| (country or foreign  | (before income taxes, |
| geographic area)     | 10% discount rate)    |
| xxx                  | \$ xxx                |
| xxx                  | xxx                   |
| xxx                  | <u> </u>              |
|                      | <u>\$ xxx</u>         |

- 6. In our opinion, the reserves data evaluated by us have, in all material respects, been determined in accordance with the COGE Handbook.
- 7. We have no responsibility to update our evaluation for events and circumstances occurring after the date of this report.
- 8. Because the reserves data are based on judgements regarding future events, actual results will vary and the variations may be material.

[Internal Qualified Reserves Evaluator's Name, Position, Province, Date]

| [signed]" |  |  |
|-----------|--|--|

(ii) **Modified** *Form 51-101F3* - The report of the *reporting issuer's* management and directors in *Form 51-101F3*, required by item 3 of section 2.1 of *NI 51-101*, would likely be modified under the terms of a discretionary exemption to reflect the substance of the exemption, substituting a report consistent in all *material* respects with the following:

# "Report of Management and Directors on Reserves Data and Other Information

Management of [name of reporting issuer] (the "Company") are responsible for the preparation and disclosure of information with respect to the Company's oil and gas activities in accordance with securities regulatory requirements. This information includes reserves data, which consist of the following:

- (a) (i) proved and proved plus probable oil and gas reserves estimated as at [last day of the reporting issuer's most recently completed financial year] using forecast prices and costs; and
  - (ii) the related estimated future net revenue; and

- (b) (i) proved oil and gas reserves estimated as at [last day of the reporting issuer's most recently completed financial year] using constant prices and costs; and
  - (ii) the related estimated future net revenue.

Our [title of internal qualified reserves evaluator[s]], who [is an / are] employee[s] of the Company, [has / have] evaluated the Company's reserves data. The report of the [internal qualified reserves evaluator[s]] [is presented below / will be filed with securities regulatory authorities concurrently with this report].

The [Reserves Committee of the] Board of Directors has:

- (a) reviewed the Company's procedures for providing information to the [internal qualified reserves evaluator];
- (b) met with the [internal qualified reserves evaluator] to determine whether any restrictions placed by management affect the ability of the [internal qualified reserves evaluator] to report without reservation; and
- (c) reviewed the reserves data with management and the [internal qualified reserves evaluator].

The [Reserves Committee of the] Board of Directors has reviewed the Company's procedures for assembling and reporting other information associated with oil and gas activities and has reviewed that information with management. The Board of Directors has [, on the recommendation of the Reserves Committee, ] approved the content and filing of the reserves data and other oil and gas information, the filing of the report of the [internal qualified reserves evaluator] on the reserves data and the content and filing of this report.

In our view, the reliability of the internally generated reserves data is not materially less than would be afforded by our involving independent qualified reserves evaluators or independent qualified reserves auditors to evaluate or audit and review the reserves data. The Company is therefore relying on an exemption, which it sought and was granted by securities regulatory authorities, from the requirement under securities legislation to involve independent qualified reserves evaluators or independent qualified reserves auditors.

The primary factors supporting the involvement of independent qualified reserves evaluators or independent qualified reserves auditors apply when (i) their knowledge of, and experience with, a reporting issuer's reserves data are superior to that of the internal evaluators and (ii) the work of the independent qualified reserves evaluators or independent

qualified reserves auditors is significantly less likely to be adversely influenced by self-interest or management of the reporting issuer than the work of internal reserves evaluation staff. In our view, neither of these factors applies in our circumstances.

Our view is based in large part on the following. Our reserves data were developed in accordance with standards set out in the Canadian Oil and Gas Evaluation Handbook. Our internal reserves evaluation staff includes [number] of persons with an average of [X] years of relevant experience in evaluating reserves, of whom [number of persons] are qualified reserves evaluators for purposes of securities regulatory requirements. Our internal reserves evaluation management personnel includes [number] of persons with an average of [Y] years of relevant experience in evaluating and managing the evaluation of reserves. Our procedures, records and controls relating to the accumulation of source data and preparation of reserves data by our internal reserves evaluation staff have been established, refined, documented, and subjected to review for [Z] years by our internal financial auditors who have reported directly to the [Reserves Committee of the] Board of Directors.

Because the reserves data are based on judgements regarding future events, actual results will vary and the variations may be material.

| [signature, name and title of chief executive offic                                  | er |
|--|----|
| [signature, name and title of senior officer other than the chief executive officer] |    |
| [signature, name and title of director]  |    |
| [signature, name and title of director]  |    |
| [Date]"  |    |

# **8.3** Exemption Permitting Substitution of *FASB Standards*

#### (a) Comparable FASB Standards

The *reserves data* to be disclosed under *NI 51-101* include *proved reserves* and related *future net revenue* estimated using *constant prices and costs*. The *SEC* requires disclosure of comparable estimates (referred to respectively as "proved oil and gas reserve quantities" and the "standardized measure of discounted future net cash flows relating to proved oil and gas reserve quantities" or, in this Companion Policy, the "standardized measure") determined in accordance with standards established by *FASB*. The applicable *FASB* terminology and disclosure standards are currently set out in the following documents (referred to in this Companion Policy as the "*FASB Standard*"):

- (i) FASB Statement of Financial Accounting Standards No. 69 "Disclosures about Oil and Gas Producing Activities -- an amendment of FASB Statements 19, 25, 33, and 39", as amended from time to time (referred to in this Companion Policy as "FAS 69"); and
- (ii) paragraphs .103, .106, .107, .108, .112, .160 through .167, .174 through .184, and .401 through .408 of *FASB* Current Text Section Oi5, "Oil and Gas Producing Activities", which also reflect *FAS 69*.

# (b) Discretionary Exemption to Permit Substitution of FASB Standard

A key objective of the CSA in developing NI 51-101 was to enhance the comparability of oil and gas disclosure provided by reporting issuers. The CSA recognize that, in the case of some reporting issuers that are active in United States capital markets, comparability of oil and gas disclosure with that provided by US issuers, as well as with that provided by other Canadian reporting issuers, may be important for investors.

In the absence of an exemption from Part 2 of *NI 51-101*, a *reporting issuer* that is subject both to the disclosure requirements of the *SEC* and to *NI 51-101* would be required to prepare and present two sets of estimates -- *proved reserves* and the related *future net revenue*, as well as proved oil and gas reserve quantities and the related standardized measure -- that relate to very similar concepts. In many cases, the *CSA* believe that the results of the two sets of estimates would not differ substantially. The *CSA* recognize that the requirement to prepare and disclose two similar sets of estimates could impose a burden on *reporting issuers*, and be confusing to investors.

In light of these considerations, *securities regulatory authorities* or *regulators* would likely be prepared, on application by a *reporting issuer* that has securities registered in the US under the *1934 Act*, to grant a limited exemption from certain requirements of Part 2 (and the forms referred to in that Part) and section 5.3 of *NI 51-101*.

Such a discretionary exemption could permit a *reporting issuer* to substitute disclosure of "proved oil and gas reserve quantities" and the "standardized measure" for disclosure of *proved reserves* and related future *net revenue* estimated using *constant prices and costs*. The exemption could also permit the applicant to apply the *FASB Standard* 

(despite any indication to the contrary in the *FASB Standard*) to disclosure relating to non-conventional *oil and gas activities* (the extraction of hydrocarbons from oil sands, shale, coal or other non-conventional sources).

In the absence of a further exemption, this discretionary exemption would not otherwise affect the *reporting issuer's* disclosure and other obligations under *NI 51-101*. For example, requirements for the reporting of other elements of *reserves data*, notably *proved reserves* and *proved* plus *probable reserves* together with the related estimates of *future net revenue* estimated using *forecast prices and costs*, would be unchanged.

With this exemption, a *reporting issuer* that discloses *reserves* estimates and related information in both Canada and the US would be able to file, in both countries, the information required by the *SEC* (proved oil and gas reserve quantities and the standardized measure) in the same manner as US peer issuers, facilitating comparison with those peers. At the same time the *reporting issuer* would present other disclosure not required by the *SEC* (including estimates of *proved* and *probable reserves* and related *future net revenue* estimated using *forecast prices and costs*) in accordance with *NI 51-101*, facilitating comparison with Canadian peer issuers.

Such an exemption might not specify an expiry date so that renewal applications would not be required.

It is unlikely that any such exemption would alter the requirements of Parts 3, 4, 5 or 6 of *NI 51-101* in respect of the role and responsibilities of directors, measurement and estimation standards, requirements relating to certain voluntary disclosure, or material change reporting. Thus, for example, in the absence of applicable *SEC* requirements, relevant provisions of Part 5 of *NI 51-101* relating to the use of *BOEs*, or to disclosure of an estimate of fair value of a *prospect*, would still apply.

#### (c) Likely Conditions to Discretionary Exemption

A discretionary exemption described in this section 8.3 would likely be conditional on the *reporting issuer* furnishing and complying with an undertaking to include in all its written disclosure of proved oil and gas reserve quantities and the standardized measure (which the *reporting issuer* has substituted for otherwise mandatory disclosure of *proved reserves* and related *future net revenue* estimated using *constant prices and costs*) a statement, reasonably proximate to that disclosure

- (i) of the *reporting issuer's* reliance on the exemption;
- (ii) that explains generally the nature of the estimates being disclosed and the source of the underlying standards (the *FASB Standards*); and
- (iii) to the effect that the disclosed estimates may differ from corresponding estimates of *proved reserves* and related *future net revenue* estimated using *constant prices* and costs prepared in accordance with NI 51-101.

# 8.4 Exemption Permitting US-Style Disclosure

As noted in section 8.3, the *CSA* recognize that for some *reporting issuers* that are active in US capital markets, comparability of their *oil* and *gas* disclosure with that provided by US issuers may be important for investors. In some cases, a Canadian *reporting issuer* may consider that comparability of disclosure to US peer issuers is of primary relevance to its investors.

The CSA acknowledge that there may be circumstances in which such an assessment is valid. At the same time, the CSA consider that the public interest requires, at minimum, clarity as to what standards are being applied in public disclosure and consistency of annual disclosure.

The *CSA* believe that these considerations can be addressed in appropriate cases by a discretionary exemption that builds on the exemption discussed in section 8.3. The discretionary exemption discussed in this section 8.4 could enable a *reporting issuer* to substitute, for much of the disclosure ordinarily required by *NI 51-101*, disclosure that is consistent with the *FASB Standards* and other relevant requirements of the *SEC*, provided that the *reporting issuer* makes clear in its disclosure that it is departing from *NI 51-101* requirements and makes clear which standards are being applied.

#### (a) Scope of Possible Exemption

On application by a *reporting issuer* that has securities registered in the US under the 1934 Act, securities regulatory authorities or regulators may be prepared to grant a limited exemption from certain requirements of NI 51-101 to permit

- (i) the substitution, as discussed in section 8.3, of disclosure of estimates of proved oil and gas reserve quantities and the related standardized measure, for the disclosure of *proved reserves* and related *future net revenue* estimated using *constant prices and costs* otherwise required by *NI 51-101*; and
- (ii) relief from requirements of *NI 51-101* for disclosure of other elements of *reserves data*, or other information concerning *oil and gas activities* contemplated in *Form 51-101F1*, to the extent that these elements or information exceed or differ from *SEC* requirements;

provided that the *reporting issuer* files, within the time prescribed in section 2.1 of *NI* 51-101, the information relating to its *oil and gas activities* contemplated by, and consistent with, the *FASB Standard* and relevant requirements of the *SEC*.

Such an exemption might not specify an expiry date so that renewal applications would not be required.

As discussed in section 8.3, the exemption could also likely permit the applicant to apply the *FASB Standard* (despite any indication to the contrary in the *FASB Standard*) to disclosure relating to non-conventional *oil and gas activities*.

No such exemption would likely affect the principle that all disclosed *reserves* and related estimates must be prepared by a *qualified reserves evaluator or auditor*. A *reporting issuer* that wishes to substitute other *evaluation* or *audit* standards would likely have to demonstrate that such other standards are clearly identifiable and not less comprehensive than those set out in the *COGE Handbook*.

It is also unlikely that any such exemption would alter the requirements of Parts 3, 5 or 6 of *NI 51-101* in respect of the role and responsibilities of directors, requirements relating to certain voluntary disclosure, or material change reporting. For example, in the absence of applicable *SEC* requirements, relevant provisions of Part 5 of *NI 51-101* relating to the use of *BOEs* or to disclosure of an estimate of fair value of a prospect would still apply to the extra disclosure.

Such a discretionary exemption would likely contemplate modifications of the reports of the *qualified reserves evaluator or auditor* and of management and directors, prescribed respectively by items 2 and 3 of section 2.1 of *NI 51-101*, to the extent necessary to reflect the substance of the exemption. It is unlikely that such an exemption would waive the requirement to file these reports.

No such exemption would likely be provided in connection with an initial public offering of securities or a reverse take-over or similar transaction.

# (b) Likely Conditions to Discretionary Exemption

An exemption contemplated in this section 8.4 would likely be conditional on the *reporting issuer* furnishing and adhering to undertakings substantially as follows:

- (i) **Disclosure of exemption and effect** an undertaking to include, reasonably proximate to all written disclosure that the *reporting issuer* makes in reliance on the exemption, a statement
  - (A) of the *reporting issuer's* reliance on the exemption;
  - (B) that explains generally the nature of the information being disclosed and identifies the standards and the source of the standards being applied (if it is not otherwise readily apparent); and
  - (C) to the effect that the information disclosed may differ from corresponding information prepared in accordance with *NI 51-101* standards (if that is the case), and explains the difference (if any);
- (ii) **Specified disclosure standards to be applied** an undertaking to disclose, for the purpose of item 1 of section 2.1 of *NI 51-101*:
  - (A) the information required by the *FASB Standard*;
  - (B) the information required by *SEC* Industry Guide 2 "Disclosure of Oil and Gas Operations", as amended from time to time;

- (C) any other information concerning matters addressed in *Form 51-101F1* that is required by *FASB* or by the *SEC*; and
- (D) if the *reporting issuer* is engaged in extracting, by mining, *bitumen* or *oil* from oil sands, shale or coal, the information required by *SEC* Industry Guide 7 "Description of Property by Issuers Engaged or to be Engaged in Significant Mining Operations", as amended from time to time;
- (iii) **Voluntary extra disclosure not required by** *SEC* **or** *FASB* an undertaking that, if the *reporting issuer* (despite its exemption) makes public disclosure of a type contemplated in *NI 51-101* or *Form 51-101F1* but not required by the *SEC*:
  - (A) if the disclosure is of a nature and subject matter referred to in Part 5 of *NI 51-101*, and if there are no applicable *SEC* requirements or restrictions specific to that type of disclosure, the disclosure will be made in compliance with Part 5; and
  - (B) if the disclosure includes estimates of *reserves* or related *future net revenue* in categories not required by the *SEC*:
    - (I) the disclosure will
      - a. apply the *reserves* categories set out in the *COGE Handbook*; or
      - b. set out the *reserves* categories being used in enough detail to make them understandable to a reader, identify the source of those *reserves* categories, state that those *reserves* categories differ from the *reserves* categories set out in the *COGE Handbook* (if that is the case) and explain the differences (if any);
    - (II) if the disclosure includes an estimate of *future net revenue*, it will also include the corresponding estimate of *reserves* (although disclosure of an estimate of *reserves* might not have to be accompanied by an estimate of the related *future net revenue*).
    - (III) if the disclosure includes an estimate of *reserves* for a category other than *proved reserves* or proved oil and gas reserve quantities, it will also include an estimate of *proved reserves* (or proved oil and gas reserve quantities) based on the same price and cost assumptions, with the price assumptions disclosed;
    - (IV) unless the extra disclosure is made involuntarily, the *reporting issuer* will include disclosure of the same type in its subsequent annual filings under Part 2 of *NI 51-101* for as long as the information is material; and

(V) for the purpose of clause (IV) above, if the triggering disclosure was an estimate for a particular *property*, unless that *property* is highly material for the *reporting issuer* its subsequent annual disclosure of that type of estimate will also include aggregate estimates for the *reporting issuer* and by country (or, if appropriate and not misleading, by *foreign geographic area*), not only estimates for that *property*.

Although the exemption might not require that an estimate of *reserves* be accompanied by an estimate of related *future net revenue*, the *CSA* would generally expect disclosure of *reserves* alone to be supplemented by information such as the development and *production* status of the *reserves* and the *reporting issuer's* plans for the development of the *reserves*, so that disclosure of *reserves* volume alone is not misleading.

For the purpose of this undertaking, disclosure would be considered to be made involuntarily if, for example:

- it was made not by or at the instigation of the *reporting issuer* but instead by the operator of a joint venture of which the *reporting issuer* is a member but not the operator, for and on behalf of all the joint venturers; or
- it was made by the *reporting issuer* solely in compliance with its material change disclosure obligations under *securities legislation*.

Although the exemption might permit a *reporting issuer* to apply definitions and standards other than those presented in the *COGE Handbook*, the *CSA* would expect consistency in a *reporting issuer's* use and disclosure of other standards within and between reporting periods.

The conditions set out above are designed to ensure that the extra disclosure applies clearly identified standards and definitions and that, if the information is *material* to the *reporting issuer*, similar information is provided in the subsequent annual filings, to enable investors to assess and compare that information from year to year.

# Consequence of Voluntary Extra Disclosure: Examples

Following are examples of key consequences that would likely follow, under such undertakings, for a *reporting issuer* that voluntarily makes extra disclosure.

- If the *reporting issuer* discloses *probable reserves* (without related *future net revenue*) estimated using *constant prices and costs*, its subsequent annual filings would have to include estimates of *probable reserves* estimated using *constant prices and costs* in addition to *SEC*-mandated disclosure of proved oil and gas reserve quantities and the standardized measure.
- If the *reporting issuer* discloses *probable reserves* and related *future net revenue* estimated using *constant prices and costs*, its subsequent annual filings would

- have to include estimates of *probable reserves* and related *future net revenue* using *constant prices and costs* in addition to the *SEC*-mandated disclosure.
- If the *reporting issuer* discloses *probable reserves* (with or without related *future net revenue*) estimated using *forecast prices and costs*, its subsequent annual filings would have to include such estimates as well as estimates of *proved reserves* and related *future net revenue*, estimated using *forecast prices and cost*, in addition to the *SEC*-mandated disclosure.
- **8.5 Stacking of Exemptions** The possible discretionary exemptions discussed in this Part are not necessarily mutually exclusive.
  - In appropriate circumstances, securities regulatory authorities or regulators would likely be prepared to consider granting, on application by reporting issuers that fall within the classes contemplated in both sections 8.2 and 8.3 or in both sections 8.2 and 8.4, exemptions that combine the elements contemplated in those respective sections.
- **8.6** Exemption not Conferring Immunity A discretionary exemption from any part of *NI* 51-101 would not imply a lesser scope or degree of regulatory review of the *reporting* issuer's disclosure. The *reporting* issuer would still be subject to regulatory review of its filings and other disclosure, and enforcement of its disclosure obligations, whether the obligations are as set out in *securities legislation* or modified by the terms of an exemption.

#### APPENDIX 1

to

# COMPANION POLICY 51-101CP STANDARDS OF DISCLOSURE FOR OIL AND GAS ACTIVITIES

#### **GLOSSARY**

Section 1.1 of National Instrument 51-101 *Standards of Disclosure for Oil and Gas Activities* ("*NI 51-101*") defines a number of terms used in *NI 51-101*, *Form 51-101F1*, *Form 51-101F2*, *Form 51-101F3* and this Companion Policy. Section 1.2 of *NI 51-101* provides that terms used in the *Instrument* but not defined in the *Instrument*, *NI 14-101* or the securities statute in the *jurisdiction* have the meaning or interpretation, if any, set out in the *COGE Handbook*.

This Appendix explains much of the terminology used in *NI 51-101* and its accompanying documents. It is provided only as a convenience to users of *NI 51-101*, to assist them in better understanding the purpose and application of *NI 51-101*.

Part 1 of this Appendix sets out, in alphabetical order, certain terms and their meanings. Part 2 sets out certain *reserves* definitions derived from the *COGE Handbook*.

The explanations in this Appendix are derived from a number of sources, including section 1.1 of *NI 51-101*, *NI 14-101* and the *COGE Handbook*. If the explanation is derived from another source, the source document is indicated in square brackets after the explanation (even if the explanation is not verbatim to the source document).

Background or further guidance may be found in the source documents:

- *CICA Accounting Guideline 5* is included in the *CICA Handbook*, which can be obtained from the *CICA*.
- The *COGE Handbook* can be obtained from the Petroleum Society of the Canadian Institute of Mining, Metallurgy & Petroleum (Telephone (403) 237-5112; email <a href="mailto:info@petsoc.org">info@petsoc.org</a>; or <a href="https://www.petsoc.org">www.petsoc.org</a>).
- FAS 19, FAS 69 and the FASB Standard can be obtained from FASB, the United States Financial Accounting Standards Board.
- *SEC* Industry Guide 7 "Description of Property by Issuers Engaged or to be Engaged in Significant Mining Operations" can be obtained from the *SEC*.
- NI 14-101 can be viewed on the websites of a number of securities regulatory authorities.

#### PART 1 DEFINITIONS

The terms (and plural, singular or other grammatical variants thereof) set out in the left column below have the meanings respectively set out in the right column.

# Defined Term Meaning

1934 Act

The Securities Exchange Act of 1934 of the United States of America, as amended from time to time. [NI 14-101]

# Annual information form

Any of the following:

- (a) a "current AIF", as defined in NI 44-101;
- (b) in the case of a *reporting issuer* that is eligible to file, for the purpose of Part 3 of *NI 44-101*, a current annual report on Form 10-K or Form 20-F under the *1934 Act*, such a current annual report so filed; or
- (c) a document prepared in Form 44-101F1 AIF and filed with the securities regulatory authority in the jurisdiction in accordance with securities legislation of that jurisdiction other than NI 44-101.

[*NI 51-101*]

#### Associated gas

The gas cap overlying a *crude oil* accumulation in a *reservoir*. See *gas*.

#### Audit

In relation to *reserves data*, the process whereby an *independent qualified reserves auditor* carries out procedures designed to allow the *independent qualified reserves auditor* to provide reasonable assurance, in the form of an opinion that the *reporting issuer's reserves data* (or specific parts thereof) have, in all material respects, been determined and presented in accordance with the *COGE Handbook* and are, therefore, free of material misstatement.

#### Because of

- (a) the nature of the subject matter (estimates of future results with many uncertainties);
- (b) the fact that the *independent qualified reserves auditor* assesses the qualifications and experience of the *reporting issuer's* staff, assesses the *reporting issuer's* systems, procedures and controls and relies on the competence of the

reporting issuer's staff and the appropriateness of the reporting issuer's systems, procedures and controls; and

(c) the fact that tests and samples (involving examination of underlying documentation supporting the determination of the *reserves* and *future net revenue*) as opposed to complete *evaluations*, are involved;

the level of assurance is designed to be high, though not absolute.

The level of assurance cannot be described with numeric precision. It will usually be less than, but reasonably close to, that of an *independent evaluation* and considerably higher than that of a *review*.

[COGE Handbook]

Barrel.

Bbl

**Bitumen** A highly viscous *oil* which is too thick to flow in its native state, and which cannot be produced without altering its viscosity. The density

of bitumen is generally less than 10 degrees API (as that term is

defined by the American Petroleum Institute).

BOEs Barrels of oil equivalent. [NI 51-101 and COGE Handbook]

Canadian GAAP Generally accepted accounting principles determined with reference

to the CICA Handbook. [NI 14-101]

CICA The Canadian Institute of Chartered Accountants. [NI 51-101]

CICA Accounting
Guideline 5

Accounting Guideline AcG-5 "Full cost accounting in the oil and gas industry" included in the *CICA Handbook*, as amended from time to

time. [*NI 51-101*]

CICA Handbook The Handbook of the CICA, as amended from time to time.

COGE Handbook The "Canadian Oil and Gas Evaluation Handbook" prepared jointly

by The Society of Petroleum Evaluation Engineers (Calgary Chapter) and the Canadian Institute of Mining, Metallurgy & Petroleum

(Petroleum Society).

Constant prices and costs

Prices and costs used in an estimate that are:

(a) the *reporting issuer's* prices and costs as at the *effective date* of the estimation, held constant throughout the estimated lives of the *properties* to which the estimate applies;

(b) if, and only to the extent that, there are fixed or presently determinable future prices or costs to which the *reporting issuer* is legally bound by a contractual or other obligation to supply a physical product, including those for an extension period of a contract that is likely to be extended, those prices or costs rather than the prices and costs referred to in paragraph (a).

For the purpose of paragraph (a), the *reporting issuer's* prices will be the posted price for *oil* and the spot price for *gas*, after historical adjustments for transportation, gravity and other factors.

## [COGE Handbook]

#### Crude oil

A mixture that consists mainly of pentanes and heavier hydrocarbons, which may contain sulphur and other non-hydrocarbon compounds, that is recoverable at a well from an underground *reservoir* and that is liquid at the conditions under which its volume is measured or estimated. It does not include *solution gas* or *natural gas liquids*.

#### [COGE Handbook]

#### **CSA**

The Canadian Securities Administrators, an association consisting of the thirteen securities regulatory authorities in Canada.

# Developed non-producing reserves

See Part 2 of this Appendix. [COGE Handbook]

# Developed producing reserves

See Part 2 of this Appendix. [COGE Handbook]

#### Developed reserves

See Part 2 of this Appendix. [COGE Handbook]

## Development costs

Costs incurred to obtain access to *reserves* and to provide facilities for extracting, treating, gathering and storing the *oil* and *gas* from the *reserves*.

More specifically, *development costs*, including applicable *operating costs* of *support equipment and facilities* and other costs of development activities, are costs incurred to:

(a) gain access to and prepare well locations for drilling, including surveying well locations for the purpose of determining specific development drilling sites, clearing ground, draining,

road building, and relocating public roads, *gas* lines and power lines, to the extent necessary in developing the *reserves*;

- (b) drill and equip *development wells*, development type *stratigraphic test wells* and *service wells*, including the costs of platforms and of well equipment such as casing, tubing, pumping equipment and the wellhead assembly;
- (c) acquire, construct and install *production* facilities such as flow lines, separators, treaters, heaters, manifolds, measuring devices and production storage tanks, *natural gas* cycling and processing plants, and central utility and waste disposal systems; and
- (d) provide improved recovery systems. [CICA Accounting Guideline 5]

#### Development well

A well drilled inside the established limits of an *oil* or *gas reservoir*, or in close proximity to the edge of the *reservoir*, to the depth of a stratigraphic horizon known to be productive. [CICA Accounting Guideline 5]

#### Effective date

In respect of information, the date as at which, or for the period ended on which, the information is provided.

#### Evaluation

In relation to *reserves data*, the process whereby an economic analysis is made of a *property* to arrive at an estimate of a range of net present values of the estimated *future net revenue* resulting from the production of the *reserves* associated with the *property*. [COGE Handbook]

#### **Exploration costs**

Costs incurred in identifying areas that may warrant examination and in examining specific areas that are considered to have *prospects* that may contain *oil* and *gas reserves*, including costs of drilling *exploratory wells* and exploratory type *stratigraphic test wells*.

Exploration costs may be incurred both before acquiring the related property (sometimes referred to in part as "prospecting costs") and after acquiring the property. Exploration costs, which include applicable operating costs of support equipment and facilities and other costs of exploration activities, are:

(a) costs of topographical, geochemical, geological and geophysical studies, rights of access to *properties* to conduct those studies, and salaries and other expenses of geologists, geophysical crews and others conducting those studies

(collectively sometimes referred to as "geological and geophysical costs");

- (b) costs of carrying and retaining *unproved properties*, such as delay rentals, taxes (other than income and capital taxes) on *properties*, legal costs for title defence, and the maintenance of land and lease records;
- (c) dry hole contributions and bottom hole contributions;
- (d) costs of drilling and equipping exploratory wells; and
- (e) costs of drilling exploratory type *stratigraphic test wells*.

[CICA Accounting Guideline 5]

## Exploratory well

A well that is not a development well, a service well or a stratigraphic test well. [CICA Accounting Guideline 5]

#### **FAS 19**

FASB Statement of Financial Accounting Standards No. 19 "Financial Accounting and Reporting by Oil and Gas Producing Companies", as amended from time to time. [NI 51-101]

#### FAS 69

*FASB* Statement of Financial Accounting Standards No. 69 "Disclosure about Oil and Gas Producing Activities - an amendment of FASB Statements 19, 25, 33 and 39", as amended from time to time.

#### **FASB**

United States Financial Accounting Standards Board.

#### FASB Standard

The following:

- (a) *FAS* 69; and
- (b) paragraphs .103, .106, .107, .108, .112, .160 through .167, .174 through .184, and .401 through .408 of *FASB* Current Text Section Oi5, "Oil and Gas Producing Activities", which also reflects *FAS* 69.

Field

An area consisting of a single *reservoir* or multiple *reservoirs* all grouped on or related to the same individual geological structural feature and/or stratigraphic condition.

There may be two or more *reservoirs* in a *field* that are separated vertically by intervening impervious strata or laterally by local geologic barriers, or both. *Reservoirs* that are associated by being in overlapping or adjacent *fields* may be treated as a single or common

operational *field*. The geological terms "structural feature" and "stratigraphic condition" are intended to denote localized geological features, in contrast to broader terms such as "basin", "trend", "province", "play" or "area of interest".

[FASB Standard paragraph .403]

# Forecast prices and costs

Future prices and costs that are:

- (a) generally accepted as being a reasonable outlook of the future;
- (b) if, and only to the extent that, there are fixed or presently determinable future prices or costs to which the *reporting issuer* is legally bound by a contractual or other obligation to supply a physical product, including those for an extension period of a contract that is likely to be extended, those prices or costs rather than the prices and costs referred to in paragraph (a).

# Foreign geographic area

A geographic area outside North America within one country or including all or portions of a number of countries.

#### Form 51-101F1

Form 51-101F1 Statement of Reserves Data and Other Oil and Gas Information.

#### Form 51-101F2

Form 51-101F2 Report on Reserves Data by Independent Qualified Reserves Evaluator or Auditor.

#### Form 51-101F3

Form 51-101F3 Report of Management and Directors on Oil and Gas Disclosure.

# Future income tax expenses

Future income tax expenses estimated (generally, year-by-year):

- (a) making appropriate allocations of estimated unclaimed costs and losses carried forward for tax purposes, between *oil and gas activities* and other business activities;
- (b) without deducting estimated future costs (for example, Crown royalties) that are not deductible in computing taxable income;
- (c) taking into account estimated tax credits and allowances (for example, royalty tax credits); and
- (d) applying to the future pre-tax net cash flows relating to the reporting issuer's oil and gas activities the appropriate year-

end statutory tax rates, taking into account future tax rates already legislated.

#### Future net revenue

The estimated net amount to be received with respect to the development and *production* of *reserves* (including *synthetic oil*, coal bed methane and other non-conventional *reserves*) estimated using:

- (a) constant prices and costs; or
- (b) forecast prices and costs.

This net amount is computed by deducting, from estimated future revenues:

- estimated amounts of future royalty obligations;
- costs related to the development and *production* of *reserves*;
- well abandonment costs; and
- future income tax expenses, unless otherwise specified in NI 51-101, Form 51-101F1 or Form 51-101F2.

Corporate general and administrative expenses and financing costs are not deducted. Net present values of *future net revenue* may be calculated using a discount rate or without discount.

#### Gas (or natural gas)

The lighter hydrocarbons and associated non-hydrocarbon substances occurring naturally in an underground *reservoir*, which under atmospheric conditions are essentially gases but which may contain *natural gas liquids*.

Gas can exist in a reservoir either

- (a) dissolved in *crude oil* (solution gas); or
- (b) in a gaseous phase (associated gas or non-associated gas).

Non-hydrocarbon substances may include hydrogen sulphide, carbon dioxide and nitrogen.

[COGE Handbook]

#### Gross

(a) In relation to a *reporting issuer's* interest in *production* or *reserves*, its "company gross reserves", which are the *reporting issuer's* working interest (operating or non-operating) share before deduction of royalties and without including any royalty interests of the *reporting issuer*.

[COGE Handbook]

- (b) In relation to wells, the total number of wells in which a *reporting issuer* has an interest.
- (c) In relation to *properties*, the total area of properties in which a *reporting issuer* has an interest.

#### Heavy oil

In respect of *reserves* or *production*:

- (a) in a *jurisdiction* that has a royalty regime specific to *heavy oil*, "*heavy oil*" is *oil* that qualifies for royalties specific to *heavy oil*; or
- (b) in a *jurisdiction* that has no royalty regime specific to *heavy oil*, "*heavy oil*" is *oil* with a density between 10 to 22.3 degrees API (as that term is defined by the American Petroleum Institute). [COGE Handbook]

#### Independent

In respect of the relationship between a *reporting issuer* and a *qualified reserves evaluator or auditor*, the term has the meaning set out in the *COGE Handbook*.

# *Instrument* (or *NI 51-101*)

NI 51-101 Standards of Disclosure for Oil and Gas Activities.

#### Jurisdiction

For the purposes of *NI 51-101*, a province or territory of Canada. [*NI 14-101*]

#### Lease

An agreement granting to the lessee rights to explore, develop and exploit a *property*.

#### Marketable

In respect of *reserves* or sales of *oil*, *gas* or associated by-products, the volume of *oil*, *gas* or associated by-products measured at the point of sale to a third party, or of transfer to another division of the issuer for treatment prior to sale to a third party. For *gas*, this may occur either before or after removal of *natural gas liquids*. For *heavy oil* or *bitumen*, this is before the addition of diluent.

# Material (or materiality)

For the purposes of *NI 51-101*, information is *material*, in respect of a *reporting issuer*, if it would be likely to influence a decision by a reasonable investor to buy, hold or sell a security of the *reporting issuer*.

This meaning differs from the definitions of "material change" and "material fact" in securities legislation, but is consistent with the meaning of the term as used, for accounting purposes, in the *CICA Handbook*.

[*NI 51-101*]

*Mcf* Thousand cubic feet.

McfGE Thousand cubic feet of gas equivalent. [NI 51-101 and COGE]

*Handbook*]

Natural gas Gas. [COGE Handbook]

Natural gas liquids Those hydrocarbon components that can be recovered from natural

gas as liquids including, but not limited to, ethane, propane, butanes, pentanes plus, condensate and small quantities of non-hydrocarbons.

[COGE Handbook]

Net

(a) In relation to a reporting issuer's interest in production or reserves, the reporting issuer's working interest (operating or non-operating) share after deduction of royalty obligations,

plus the *reporting issuer's* royalty interests in *production* or

reserves. [COGE Handbook]

(b) In relation to a *reporting issuer's* interest in wells, the number of wells obtained by aggregating the *reporting issuer's* 

working interest in each of its gross wells.

(c) In relation to a *reporting issuer's* interest in a *property*, the

total area in which the *reporting issuer* has an interest multiplied by the working interest owned by the *reporting* 

issuer.

*NI 14-101* National Instrument 14-101 *Definitions*.

**NI 44-101** National Instrument 44-101 Short Form Prospectus Distributions.

NI 51-101 or National Instrument 51-101 Standards of Disclosure for Oil and the Instrument Gas Activities.

Non-associated gas An accumulation of natural gas in a reservoir where there is no crude

oil. See gas.

*Oil Crude oil or synthetic oil.* [COGE Handbook]

*Oil and gas activities* "Oil and gas activities":

(a) include:

- (i) the search for *crude oil* or *natural gas* in their natural states and original locations;
- (ii) the acquisition of property rights or *properties* for the purpose of further exploring for or removing *oil* or *gas* from *reservoirs* on those *properties*;
- (iii) the construction, drilling and *production* activities necessary to recover *oil* and *gas* from *reservoirs*, and the acquisition, construction, installation and maintenance of *field* gathering and storage systems, including lifting *oil* and *gas* to the surface and gathering, treating, *field* processing and *field* storage; and
- (iv) the extraction of hydrocarbons from oil sands, shale, coal or other non-conventional sources and activities similar to those referred to in clauses (i), (ii) and (iii) undertaken with a view to such extraction; but
- (b) do not include:
  - (i) transporting, refining or marketing oil or gas;
  - (ii) activities relating to the extraction of natural resources other than *oil* and *gas* and their by-products; or
  - (iii) the extraction of geothermal steam or of hydrocarbons as a by-product of the extraction of geothermal steam or associated geothermal resources.

[NI 51-101]

Operating costs

Production costs.

Possible reserves

See Part 2 of this Appendix. [COGE Handbook]

Preparation date

In respect of written disclosure, the most recent date to which information relating to the period ending on the *effective date* was considered in the preparation of the disclosure.

Probable reserves

See Part 2 of this Appendix. [COGE Handbook]

Production

Recovering, gathering, treating, *field* or plant processing (for example, processing *gas* to extract *natural gas liquids*) and *field* storage of *oil* and *gas*.

The *oil production* function is usually regarded as terminating at the outlet valve on the lease or *field production* storage tank. The *gas production* function is usually regarded as terminating at the plant gate. In some circumstances, it may be more appropriate to regard the *production* function as terminating at the first point at which *oil*, *gas* or their by-products are delivered to a main pipeline, a common carrier, a refinery or a marine terminal.

# Production costs (or Operating costs)

Costs incurred to operate and maintain wells and related equipment and facilities, including applicable *operating costs* of *support equipment and facilities* and other costs of operating and maintaining those wells and related equipment and facilities.

Lifting costs become part of the cost of oil and gas produced.

Examples of *production costs* are:

- (a) costs of labour to operate the wells and related equipment and facilities;
- (b) costs of repairs and maintenance;
- (c) costs of materials, supplies and fuel consumed, and supplies utilized, in operating the wells and related equipment and facilities;
- (d) costs of workovers;
- (e) property taxes and insurance costs applicable to *properties* and wells and related equipment and facilities; and
- (f) taxes, other than income and capital taxes.

#### Production group

One of the following together, in each case, with associated by-products:

- (a) light and medium *crude oil* (combined);
- (b) *heavy oil;*
- (c) associated gas and non-associated gas (combined); and
- (d) bitumen, synthetic oil or other products from non-conventional oil and gas activities.

## Product type

One of the following:

- (a) in respect of conventional oil and gas activities:
  - (i) light and medium crude oil (combined);
  - (ii) heavy oil;
  - (iii) natural gas excluding natural gas liquids; or
  - (iv) natural gas liquids; and
- (b) in respect of non-conventional oil and gas activities:
  - (i) synthetic oil;
  - (ii) bitumen;
  - (iii) coal bed methane; or
  - (iv) hydrates.

[NI 51-101]

# Professional organization

A self-regulatory organization of engineers, geologists, other geoscientists or other professionals whose professional practice includes *reserves evaluations* or *reserves audits*, that:

- (a) admits members primarily on the basis of their educational qualifications;
- (b) requires its members to comply with the professional standards of competence and ethics prescribed by the organization that are relevant to the estimation, *evaluation*, *review* or *audit* of *reserves data*;
- (c) has disciplinary powers, including the power to suspend or expel a member; and
- (d) is either:
  - (i) given authority or recognition by statute in a Canadian jurisdiction; or
  - (ii) accepted for this purpose by the *securities regulatory authority* or the *regulator*.

#### [*NI 51-101*]

#### **Property**

#### A *property* includes:

- (a) fee ownership or a lease, concession, agreement, permit, licence or other interest representing the right to extract *oil* or *gas* subject to such terms as may be imposed by the conveyance of that interest;
- (b) royalty interests, *production* payments payable in *oil* or *gas*, and other non-operating interests in *properties* operated by others; and
- (c) an agreement with a foreign government or authority under which a *reporting issuer* participates in the operation of *properties* or otherwise serves as "producer" of the underlying *reserves* (in contrast to being an independent purchaser, broker, dealer or importer).

A *property* does not include supply agreements, or contracts that represent a right to purchase, rather than extract, *oil* or *gas*.

[CICA Accounting Guideline 5]

# Property acquisition costs

Costs incurred to acquire a *property* (directly by purchase or lease, or indirectly by acquiring another corporate entity with an interest in the *property*), including:

- (a) costs of lease bonuses and options to purchase or lease a *property*;
- (b) the portion of the costs applicable to hydrocarbons when land including rights to hydrocarbons is purchased in fee;
- (c) brokers' fees, recording and registration fees, legal costs and other costs incurred in acquiring *properties*.

#### [CICA Accounting Guideline 5]

#### **Prospect**

A geographic or stratigraphic area, in which the *reporting issuer* owns or intends to own one or more *oil* and *gas* interests, which is geographically defined on the basis of geological data and which is reasonably anticipated to contain at least one *reservoir* or part of a *reservoir* of *oil* and *gas*.

#### Proved property

A *property* or part of a *property* to which *reserves* have been specifically attributed.

#### Proved reserves

See Part 2 of this Appendix. [COGE Handbook]

# Qualified reserves auditor

An individual who:

- (a) in respect of particular *reserves data* or related information, possesses professional qualifications and experience appropriate for the estimation, *evaluation*, *review* and *audit* of the *reserves data* and related information; and
- (b) is a member in good standing of a *professional organization*.

[*NI 51-101*]

# Qualified reserves evaluator

An individual who:

- (a) in respect of particular *reserves data* or related information, possesses professional qualifications and experience appropriate for the estimation, *evaluation* and *review* of the *reserves data* and related information; and
- (b) is a member in good standing of a *professional organization*.

[*NI 51-101*]

Qualified reserves evaluator or auditor

A qualified reserves auditor or a qualified reserves evaluator.

[*NI 51-101*]

Regulator

The *securities regulatory authority* or a person who holds a specified position with the *securities regulatory authority* (in several instances, its Executive Director or Director) in each *jurisdiction*.

[NI 14-101]

Reporting issuer

- (a) A "reporting issuer" as defined in securities legislation; or
- (b) in a *jurisdiction* in which the term is not defined in *securities legislation*, an issuer of securities that is required to file financial statements with the *securities regulatory authority*.

Reservation

In relation to a report on *reserves data*, a modification of the standard report of an *independent qualified reserves evaluator or auditor* on *reserves data* set out in *Form 51-101F2*, caused by a departure from the *COGE Handbook* or by a limitation in the scope of work that the *independent qualified reserves evaluator or auditor* considers necessary. A modification may take the form of a qualified or adverse opinion or a denial of opinion.

Reserves

See Part 2 of this Appendix. [COGE Handbook]

Reserves data

The following estimates, as at the last day of the *reporting issuer's* most recent financial year:

- (a) proved reserves and related future net revenue estimated:
  - (i) using *constant prices and costs* as at the last day of that financial year; and
  - (ii) using forecast prices and costs; and
- (b) *probable reserves* and related *future net revenue* estimated using *forecast prices and costs*.

[NI 51-101]

Reservoir

A porous and permeable underground formation containing a natural accumulation of producible *oil* or *gas* that is confined by impermeable rock or water barriers and is individual and separate from other *reservoirs*. [CICA Accounting Guideline 5]

Resources

Those quantities of *oil* and *gas* estimated to exist originally in naturally occurring accumulations.

*Resources* are, therefore, those quantities estimated on a particular date to be remaining in known accumulations plus those quantities already produced from known accumulations plus those quantities in accumulations yet to be discovered.

Resources are divided into:

- (a) discovered *resources*, which are limited to known accumulations: and
- (b) undiscovered resources.

[COGE Handbook]

Review

In relation to the role of a *qualified reserves evaluator or auditor* in respect of *reserves data*, steps carried out by the *qualified reserves evaluator or auditor*, consisting primarily of enquiry, analytical procedures, analysis, review of historical reserves performance and discussion with *reserves* management staff related to a *reporting issuer's reserves data*, with the limited objective of assessing whether the *reserves data* is "plausible" in the sense of appearing to be worthy of belief based on the information obtained by the *qualified reserves evaluator or auditor* as a result of carrying out such steps. Examination of documentation is not required unless the information does not appear to be plausible.

A *reserves review*, due to the limited nature of the investigation involved, does not provide the level of assurance provided by a *reserves audit*. Although *reserves reviews* can be done for specific applications, they are not a substitute for an *audit*.

[COGE Handbook]

**SEC** 

The Securities and Exchange Commission of the United States of America. [NI 14-101]

#### Securities legislation

The statute (in most cases entitled the "Securities Act") and subordinate legislation (in most cases including regulations or rules) specified, for each *jurisdiction*, in *NI 14-101*.

References in NI 51-101 to securities legislation are to be read as references to securities legislation in the particular jurisdiction.

# Securities regulatory authority

The securities commission or comparable body specified, for each *jurisdiction*, in *NI 14-101*.

References in NI 51-101 to the securities regulatory authority are to be read as references to the securities regulatory authority in the particular jurisdiction.

#### **SEDAR**

The System for Electronic Document Analysis and Retrieval referred to in National Instrument 13-101 *System for Electronic Document Analysis and Retrieval (SEDAR)*.

# Senior producing issuer

A reporting issuer that:

- (a) demonstrates capability to estimate its *reserves* and *future net revenue* in accordance with the *COGE Handbook* (other than with respect to *independence*); and
- (b) produced an average of more than 100,000 *BOEs* of *oil* and *gas* (converted in the ratio 6 *Mcf* :1 *bbl*) per day throughout its most recent financial year.

#### Service well

A well drilled or completed for the purpose of supporting *production* in an existing *field*. Wells in this class are drilled for the following specific purposes: *gas* injection (*natural gas*, propane, butane or flue gas), water injection, steam injection, air injection, salt-water disposal, water supply for injection, observation, or injection for combustion.

[CICA Accounting Guideline 5]

#### Solution gas

Gas dissolved in crude oil. See gas.

#### Stratigraphic test well

A drilling effort, geologically directed, to obtain information pertaining to a specific geologic condition. Ordinarily, such wells are drilled without the intention of being completed for hydrocarbon *production*. They include wells for the purpose of core tests and all types of expendable holes related to hydrocarbon exploration.

Stratigraphic test wells are classified as

(a) "exploratory type" if not drilled into a *proved property*; or

(b) "development type", if drilled into a *proved property*.

Development type stratigraphic wells are also referred to as "evaluation wells". [CICA Accounting Guideline 5]

Support equipment and facilities

Equipment and facilities used in *oil and gas activities*, including seismic equipment, drilling equipment, construction and grading equipment, vehicles, repair shops, warehouses, supply points, camps, and division, district or field offices.

Supporting filing

A document that has been filed by the *reporting issuer* with a *securities regulatory authority*. [NI 51-101]

Synthetic oil

A mixture of hydrocarbons derived by upgrading crude *bitumen* from oil sands or kerogen from oil shales or other substances such as coal.

[COGE Handbook]

Undeveloped reserves

See Part 2 of this Appendix. [COGE Handbook]

Unproved property

A *property* or part of a *property* to which no *reserves* have been specifically attributed.

Well abandonment costs

Costs of abandoning a well (net of salvage value) and of disconnecting the well from the surface gathering system. They do not include costs of abandoning the gathering system or reclaiming the wellsite.

#### PART 2 DEFINITIONS OF RESERVES

This Part is derived from Section 5.4 of Volume 1 of the *COGE Handbook* (First Edition, June 30, 2002). Consult the *COGE Handbook* for additional explanation and guidance.

The following definitions and guidelines have been prepared by the Standing Committee on Reserves Definitions of the CIM (Petroleum Society) after many years of consultations and deliberations. These definitions and guidelines must be used by qualified evaluators when evaluating and reporting oil and gas reserves and related substances.

The definitions and guidelines are designed to assist:

- evaluators in making reserves estimates on a reasonably consistent basis;
- users of evaluation reports in understanding what such reports contain and, if necessary, in judging whether evaluators have followed generally accepted standards.

## The guidelines outline

- general criteria for classifying *reserves*,
- procedures and methods for estimating *reserves*,
- confidence levels of individual entity and aggregate reserves estimates,
- verification and testing of *reserves* estimates.

The determination of *oil* and *gas reserves* involves the preparation of estimates that have an inherent degree of associated uncertainty. Categories of *proved*, *probable*, and *possible reserves* have been established to reflect the level of these uncertainties and to provide an indication of the probability of recovery.

The estimation and classification of *reserves* requires the application of professional judgement combined with geological and engineering knowledge to assess whether or not specific *reserves* classification criteria have been satisfied. Knowledge of concepts including uncertainty and risk, probability and statistics, and deterministic and probabilistic estimation methods is required to properly use and apply *reserves* definitions. These concepts are presented and discussed in greater detail within the guidelines in Section 5.5 [of the *COGE Handbook*].

The following definitions apply to both estimates of individual *reserves* entities and the aggregate of *reserves* for multiple entities.

#### Reserves Categories

*Reserves* are estimated remaining quantities of *oil* and *natural gas* and related substances anticipated to be recoverable from known accumulations, from a given date forward, based on

- analysis of drilling, geological, geophysical and engineering data;
- the use of established technology; and
- specified economic conditions<sup>1</sup>, which are generally accepted as being reasonable, and shall be disclosed.

Reserves are classified according to the degree of certainty associated with the estimates

- (a) **Proved reserves** are those *reserves* that can be estimated with a high degree of certainty to be recoverable. It is likely that the actual remaining quantities recovered will exceed the estimated *proved reserves*.
- (b) **Probable reserves** are those additional *reserves* that are less certain to be recovered than *proved* reserves. It is equally likely that the actual remaining quantities recovered will be greater or less than the sum of the estimated *proved* plus *probable reserves*.
- (c) **Possible reserves** are those additional *reserves* that are less certain to be recovered than *probable reserves*. It is unlikely that the actual remaining quantities recovered will exceed the sum of the estimated *proved* plus *probable* plus *possible reserves*.

Other criteria that must also be met for the categorization of *reserves* are provided in [Section 5.5 of the *COGE Handbook*].

#### **Development and** *Production* **Status**

Each of the *reserves* categories (*proved*, *probable* and *possible*) may be divided into *developed* and *undeveloped* categories:

(a) **Developed reserves** are those *reserves* that are expected to be recovered from existing wells and installed facilities or, if facilities have not been installed, that would involve a low expenditure (for example, when compared to the cost of drilling a well) to put the *reserves* on production. The *developed* category may be subdivided into producing and non-producing.

<sup>&</sup>lt;sup>1</sup> For the purposes of NI 51-101, the key economic assumptions will be the prices and costs used in the estimate, namely:

- (a) constant prices and costs as at the last day of a reporting issuer's financial year; or
- (b) forecast prices and costs.
- (i) **Developed producing reserves** are those *reserves* that are expected to be recovered from completion intervals open at the time of the estimate. These *reserves* may be currently producing or, if shut-in, they must have previously been on *production*, and the date of resumption of *production* must be known with reasonable certainty.
- (i) **Developed non-producing reserves** are those *reserves* that either have not been on *production*, or have previously been on *production*, but are shut-in, and the date of resumption of *production* is unknown.
- (b) *Undeveloped reserves* are those *reserves* expected to be recovered from known accumulations where a significant expenditure (for example, when compared to the cost of drilling a well) is required to render them capable of *production*. They must fully meet the requirements of the *reserves* classification (*proved*, *probable*, *possible*) to which they are assigned.

In multi-well pools it may be appropriate to allocate total pool *reserves* between the *developed* and *undeveloped* categories or to subdivide the *developed reserves* for the pool between *developed producing* and *developed non-producing*. This allocation should be based on the estimator's assessment as to the *reserves* that will be recovered from specific wells, facilities and completion intervals in the pool and their respective development and *production* status.

### Levels of Certainty for Reported Reserves

The qualitative certainty levels referred to in the definitions above are applicable to individual reserves entities (which refers to the lowest level at which *reserves* calculations are performed) and to reported *reserves* (which refers to the highest-level sum of individual entity estimates for which *reserves* estimates are presented). Reported *reserves* should target the following levels of certainty under a specific set of economic conditions:

- at least a 90 percent probability that the quantities actually recovered will equal or exceed the estimated *proved reserves*;
- at least a 50 percent probability that the quantities actually recovered will equal or exceed the sum of the estimated *proved* plus *probable reserves*; and
- at least a 10 percent probability that the quantities actually recovered will equal or exceed the sum of the estimated *proved* plus *probable* plus *possible reserves*.

A quantitative measure of the certainty levels pertaining to estimates prepared for the various *reserves* categories is desirable to provide a clearer understanding of the associated risks and uncertainties. However, the majority of *reserves* estimates will be prepared using deterministic methods that do not provide a mathematically derived quantitative measure of probability. In principle, there should be no difference between estimates prepared using probabilistic or deterministic methods.

Additional clarification of certainty levels associated with *reserves* estimates and the effect of aggregation is provided in Section 5.5.3 [of the *COGE Handbook*].

#### **APPENDIX 2**

# to COMPANION POLICY 51-101CP STANDARDS OF DISCLOSURE FOR OIL AND GAS ACTIVITIES

#### SAMPLE RESERVES DATA DISCLOSURE

#### **Format of Disclosure**

NI 51-101 and Form 51-101F1 offer reporting issuers considerable flexibility in the format of their disclosure of reserves data and related information. Whatever format and level of detail a reporting issuer chooses to use in satisfying the requirements of NI 51-101, the objective should be to enable reasonable investors to understand and assess the information, and compare it to corresponding information presented by the reporting issuer for other reporting periods or to similar information presented by other reporting issuers, in order to be in a position to make informed investment decisions concerning securities of the reporting issuer.

A logical and legible layout of information, use of descriptive headings, and consistency in terminology and presentation from document to document and from period to period, are all likely to further that objective.

Reporting issuers and their advisers are reminded of the materiality standard under section 1.4 of NI 51-101, and of the instructions in Form 51-101F1. See also sections 1.2, 2.2, 2.3 and 2.9 of Companion Policy 51-101CP.

#### **Sample Tables**

The following sample tables provide an example of how certain of the *reserves data* might be presented in a manner consistent with *NI 51-101*. Other manners of presentation may also satisfy the requirements of *NI 51-101*.

These sample tables do not reflect all of the information required by *Form 51-101F1*, and they have been simplified to reflect *reserves* in one country only. For the purpose of illustration, the sample tables also incorporate information not mandated by *NI 51-101* but which *reporting issuers* might wish to include in their disclosure; shading indicates this non-mandatory information.

## SUMMARY OF OIL AND GAS RESERVES AND NET PRESENT VALUES OF FUTURE NET REVENUE as of December 31, 2003

## **CONSTANT PRICES AND COSTS**

|                         |        |            |        | RES    | ERVES  |                    |        |        |
|-------------------------|--------|------------|--------|--------|--------|--------------------|--------|--------|
|                         | LIGH   | T AND      | HEA    | AVY    | NATU   |                    | NATUR  | AL GAS |
|                         | MEDI   | MEDIUM OIL |        | OIL    |        | GAS <sup>(1)</sup> |        | JIDS   |
|                         | Gross  | Net        | Gross  | Net    | Gross  | Net                | Gross  | Net    |
| RESERVES CATEGORY       | (Mbbl) | (Mbbl)     | (Mbbl) | (Mbbl) | (MMcf) | (MMcf)             | (Mbbl) | (Mbbl) |
|                         |        |            |        |        |        |                    |        |        |
| PROVED                  |        |            |        |        |        |                    |        |        |
| Developed Producing     | XX     | XX         | XX     | XX     | XX     | XX                 | XX     | XX     |
| Developed Non-Producing | XX     | XX         | XX     | XX     | XX     | XX                 | XX     | XX     |
| Undeveloped             | XX     | XX         | XX     | XX     | XX     | XX                 | XX     | XX     |
| TOTAL PROVED            | XXX    | XXX        | XXX    | XXX    | XXX    | XXX                | XXX    | XXX    |
|                         |        |            |        |        |        |                    |        |        |
| PROBABLE                | XX     | XX         | XX     | XX     | XX     | XX                 | XX     | XX     |
|                         |        |            |        |        |        |                    |        |        |
| TOTAL PROVED PLUS       |        |            |        |        |        |                    |        |        |
| PROBABLE                | XXX    | XXX        | XXX    | XXX    | XXX    | XXX                | XXX    | XXX    |

(1) Estimates of reserves of natural gas may be reported separately for (i) associated and non-associated gas (combined) and (ii) solution gas.

|                     |        |                     | NET PR  | ESENT V  | ALUES O | F FUTURE NET REVENUE |                    |         |          |        |  |
|---------------------|--------|---------------------|---------|----------|---------|----------------------|--------------------|---------|----------|--------|--|
|                     |        | BEFORE INCOME TAXES |         |          |         |                      | AFTER INCOME TAXES |         |          |        |  |
|                     |        | DISCOU              | NTED AT | (%/year) |         |                      | DISCOU             | NTED AT | (%/year) |        |  |
| RESERVES            | 0      | 5                   | 10      | 15       | 20      | 0                    | 5                  | 10      | 15       | 20     |  |
| CATEGORY            | (MM\$) | (MM\$)              | (MM\$)  | (MM\$)   | (MM\$)  | (MM\$)               | (MM\$)             | (MM\$)  | (MM\$)   | (MM\$) |  |
|                     |        |                     |         |          |         |                      |                    |         |          |        |  |
| PROVED              |        |                     |         |          |         |                      |                    |         |          |        |  |
| Developed Producing | XX     | XX                  | XX      | XX       | XX      | XX                   | XX                 | XX      | XX       | XX     |  |
| Developed Non-      |        |                     |         |          |         |                      |                    |         |          |        |  |
| Producing           | XX     | XX                  | XX      | XX       | XX      | XX                   | XX                 | XX      | XX       | XX     |  |
| Undeveloped         | XX     | XX                  | XX      | XX       | XX      | XX                   | XX                 | XX      | XX       | XX     |  |
| TOTAL PROVED        | XXX    | XXX                 | XXX     | XXX      | XXX     | XXX                  | XXX                | XXX     | XXX      | XXX    |  |

|                   |        | NET PRESENT VALUES OF FUTURE NET REVENUE |      |      |      |      |        |         |          |        |
|-------------------|--------|--|------|------|------|------|--------|---------|----------|--------|
|                   |        | BEFORE INCOME TAXES                      |      |      |      |      | AFTER  | INCOME  | TAXES    |        |
|                   |        | DISCOUNTED AT (%/year)                   |      |      |      |      | DISCOU | NTED AT | (%/year) |        |
| RESERVES          | 0      | 5  | 10   | 15   | 20   | 0    | 5      | 10      | 15       | 20     |
| CATEGORY          | (MM\$) | (MM\$) (MM\$) (MM\$) (MM\$) (MM\$)       |      |      |      |      | (MM\$) | (MM\$)  | (MM\$)   | (MM\$) |
|                   |        |  |      |      |      |      |        |         |          |        |
| PROBABLE          | XX     | XX                                       | XX   | XX   | XX   | XX   | XX     | XX      | XX       | XX     |
|                   |        |  |      |      |      |      |        |         |          |        |
| TOTAL PROVED PLUS |        |  |      |      |      |      |        |         |          |        |
| PROBABLE          | XXXX   | XXXX                                     | XXXX | XXXX | XXXX | XXXX | XXXX   | XXXX    | XXXX     | XXXX   |

OPTIONAL

Reference: Item 2.1(1) and (2) of *Form 51-101F1* 

## TOTAL FUTURE NET REVENUE (UNDISCOUNTED) as of December 31, 2003

## **CONSTANT PRICES AND COSTS**

|                                     |         |               |                        |                          |                 | FUTURE                    |                 | FUTURE                   |
|-------------------------------------|---------|---------------|------------------------|--------------------------|-----------------|---------------------------|-----------------|--------------------------|
|                                     |         |               | ODED ATINI             | DEVEL ODM                | WELL<br>ABANDON | NET<br>REVENUE            |                 | NET<br>REVENUE           |
| RESERVES<br>CATEGOR                 | REVENUE | ROYALTIE<br>S | OPERATIN<br>G<br>COSTS | DEVELOPM<br>ENT<br>COSTS | MENT<br>COSTS   | BEFORE<br>INCOME<br>TAXES | INCOME<br>TAXES | AFTER<br>INCOME<br>TAXES |
| <u>Y</u>                            | (M\$)   | (M\$)         | (M\$)                  | (M\$)                    | (M\$)           | (M\$)                     | (M\$)           | (M\$)                    |
| Proved<br>Reserves                  | xxx     | xxx           | xxx                    | xxx                      | XXX             | xxx                       | xxx             | xxx                      |
| Proved Plus<br>Probable<br>Reserves | xxx     | xxx           | xxx                    | xxx                      | xxx             | xxx                       | xxx             | xxx                      |

OPTIONAL Reference: Item 2.1(3)(b) of Form 51-101F1

# FUTURE NET REVENUE BY PRODUCTION GROUP as of December 31, 2003

# **CONSTANT PRICES AND COSTS**

|                      |   | FUTURE NET REVENUE       |
|----------------------|---|--------------------------|
|                      |   | BEFORE INCOME TAXES      |
| RESERVES             |   | (discounted at 10%/year) |
| CATEGORY             | PRODUCTION GROUP  | (M\$)                    |
| Proved Reserves      | Light and Medium Crude Oil (including solution gas and other  | XXX                      |
|                      | by-products)  |                          |
|                      | Heavy Oil (including solution gas and other by-products)      | XXX                      |
|                      | Natural Gas (including by-products but excluding solution gas | XXX                      |
|                      | from oil wells)   |                          |
|                      |   |                          |
| Proved Plus Probable | Light and Medium Crude Oil (including solution gas and other  | XXX                      |
| Reserves             | by-products)  |                          |
|                      | Heavy Oil (including solution gas and other by-products)      | XXX                      |
|                      | Natural Gas (including by-products but excluding solution gas | XXX                      |
|                      | from oil wells)   |                          |

OPTIONAL Reference: Item 2.1(3)(c) of Form 51-10

## SUMMARY OF OIL AND GAS RESERVES AND NET PRESENT VALUES OF FUTURE NET REVENUE as of December 31, 2003

## FORECAST PRICES AND COSTS

|                               |                 |                         |                 | RESE          | RVES            |                               |                 |                |
|-------------------------------|-----------------|-------------------------|-----------------|---------------|-----------------|-------------------------------|-----------------|----------------|
|                               |                 | LIGHT AND<br>MEDIUM OIL |                 | HEAVY<br>OIL  |                 | NATURAL<br>GAS <sup>(1)</sup> |                 | AL GAS<br>JIDS |
| RESERVES CATEGORY             | Gross<br>(Mbbl) | Net<br>(Mbbl)           | Gross<br>(Mbbl) | Net<br>(Mbbl) | Gross<br>(MMcf) | Net<br>(MMcf)                 | Gross<br>(Mbbl) | Net<br>(Mbbl)  |
| PROVED                        |                 |                         |                 |               |                 |                               |                 |                |
| Developed Producing           | XX              | XX                      | XX              | XX            | XX              | XX                            | XX              | XX             |
| Developed Non-Producing       | XX              | XX                      | XX              | XX            | XX              | XX                            | XX              | XX             |
| Undeveloped                   | XX              | XX                      | XX              | XX            | XX              | XX                            | XX              | XX             |
| TOTAL PROVED                  | XXX             | XXX                     | XXX             | XXX           | XXX             | XXX                           | XXX             | XXX            |
| PROBABLE                      | XX              | XX                      | XX              | XX            | XX              | XX                            | XX              | XX             |
| TOTAL PROVED PLUS<br>PROBABLE | xxx             | XXX                     | XXX             | XXX           | XXX             | XXX                           | XXX             | xxx            |

<sup>(1)</sup> Estimates of reserves of natural gas may be reported separately for (i) associated and non-associated gas (combined) and (ii) solution gas.

|                     |        |        | NET PR   | ESENT V  | ALUES O | F FUTURE NET REVENUE |                    |         |          |        |  |
|---------------------|--------|--------|----------|----------|---------|----------------------|--------------------|---------|----------|--------|--|
|                     |        | BEFORE | E INCOME | ETAXES   |         |                      | AFTER INCOME TAXES |         |          |        |  |
|                     |        | DISCOU | NTED AT  | (%/year) |         |                      | DISCOU             | NTED AT | (%/year) |        |  |
| RESERVES            | 0      |        |          |          |         |                      | 5                  | 10      | 15       | 20     |  |
| CATEGORY            | (MM\$) | (MM\$) | (MM\$)   | (MM\$)   | (MM\$)  | (MM\$)               | (MM\$)             | (MM\$)  | (MM\$)   | (MM\$) |  |
|                     |        |        |          |          |         |                      |                    |         |          |        |  |
| PROVED              |        |        |          |          |         |                      |                    |         |          |        |  |
| Developed Producing | XX     | XX     | XX       | XX       | XX      | XX                   | XX                 | XX      | XX       | XX     |  |
| Developed Non-      |        |        |          |          |         |                      |                    |         |          |        |  |
| Producing           | XX     | XX     | XX       | XX       | XX      | XX                   | XX                 | XX      | XX       | XX     |  |
| Undeveloped         | XX     | XX     | XX       | XX       | XX      | XX                   | XX                 | XX      | XX       | XX     |  |
| TOTAL PROVED        | XXX    | XXX    | XXX      | XXX      | XXX     | XXX                  | XXX                | XXX     | XXX      | XXX    |  |

|                               |        |                        | NET PR | ESENT V | ALUES O | F FUTUR | E NET RE               | EVENUE |        |        |
|-------------------------------|--------|------------------------|--------|---------|---------|---------|------------------------|--------|--------|--------|
|                               |        | BEFORE INCOME TAXES    |        |         |         |         | AFTER INCOME TAXES     |        |        |        |
|                               |        | DISCOUNTED AT (%/year) |        |         |         |         | DISCOUNTED AT (%/year) |        |        |        |
| RESERVES                      | 0      | 5                      | 10     | 15      | 20      | 0       | 5                      | 10     | 15     | 20     |
| CATEGORY                      | (MM\$) | (MM\$)                 | (MM\$) | (MM\$)  | (MM\$)  | (MM\$)  | (MM\$)                 | (MM\$) | (MM\$) | (MM\$) |
| PROBABLE                      | XX     | XX                     | XX     | XX      | XX      | XX      | XX                     | XX     | XX     | XX     |
| TOTAL PROVED PLUS<br>PROBABLE | XXXX   |                        |        |         |         |         | XXXX                   | xxxx   | XXXX   | XXXX   |

Reference: Item 2.2(1) and (2) of *Form 51-101F1* 

## TOTAL FUTURE NET REVENUE (UNDISCOUNTED) as of December 31, 2003

# FORECAST PRICES AND COSTS

|                                     |                  |                        |                        |                                   |                               | FUTURE                                |                          | FUTURE                               |
|-------------------------------------|------------------|------------------------|------------------------|-----------------------------------|-------------------------------|---------------------------------------|--------------------------|--------------------------------------|
| RESERVES<br>CATEGOR<br>Y            | REVENUE<br>(M\$) | ROYALTIE<br>S<br>(M\$) | OPERATIN G COSTS (M\$) | DEVELOPM<br>ENT<br>COSTS<br>(M\$) | WELL ABANDON MENT COSTS (M\$) | NET REVENUE BEFORE INCOME TAXES (M\$) | INCOME<br>TAXES<br>(M\$) | NET REVENUE AFTER INCOME TAXES (M\$) |
| Proved<br>Reserves                  | XXX              | XXX                    | XXX                    | xxx                               | XXX                           | XXX                                   | XXX                      | xxx                                  |
| Proved Plus<br>Probable<br>Reserves | xxx              | xxx                    | xxx                    | xxx                               | xxx                           | xxx                                   | xxx                      | xxx                                  |

Reference: Item 2.2(3)(b) of *Form 51-101F1* 

## FUTURE NET REVENUE BY PRODUCTION GROUP as of December 31, 2003

## FORECAST PRICES AND COSTS

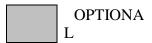
|                                  |   | FUTURE NET REVENUE   |
|----------------------------------|---|----------------------|
|                                  |   | BEFORE INCOME        |
|                                  |   | TAXES (discounted at |
|                                  |   | 10%/year)            |
| RESERVES CATEGORY                | PRODUCTION GROUP  | (M\$)                |
| Proved Reserves                  | Light and Medium Crude Oil (including solution gas and other byproducts)                      | XXX                  |
|                                  | Heavy Oil (including solution gas and other by-products)                                      | XXX                  |
|                                  | Natural Gas (including by-products but excluding solution gas and by-products from oil wells) | XXX                  |
| Proved Plus Probable<br>Reserves | Light and Medium Crude Oil (including solution gas and other byproducts)                      | XXX                  |
|                                  | Heavy Oil (including solution gas and other by-products)                                      | XXX                  |
|                                  | Natural Gas (including by-products but excluding solution gas from oil wells)                 | xxx                  |

Reference: Item 2.2(3)(c) of *Form 51-101F1* 

# SUMMARY OF PRICING ASSUMPTIONS as of December 31, 2003

#### **CONSTANT PRICES AND COSTS**

|                  |             | OI                  | $L^{(1)}$      |                       | NATURAL         | NATURAL     |                     |
|------------------|-------------|---------------------|----------------|-----------------------|-----------------|-------------|---------------------|
|                  |             |                     |                |                       | $GAS^{(1)}$     | GAS         |                     |
|                  |             | <b>Edmonton Par</b> |                |                       | <b>AECO Gas</b> | LIQUIDS     | EXCHANGE            |
|                  | WTI Cushing | Price               | Hardisty Heavy | Cromer Medium         | Price           | FOB         | RATE <sup>(2)</sup> |
|                  | Oklahoma    | $40^0$ API          | $12^0$ API     | 29.3 <sup>0</sup> API | (\$Cdn/MMBt     | Field Gate  |                     |
| Year             | (\$US/bbl)  | (\$Cdn/bbl)         | (\$Cdn/bbl)    | (\$Cdn/bbl)           | u               | (\$Cdn/bbl) | (\$US/\$Cdn)        |
| Historical (Year |             |                     |                |                       |                 |             |                     |
| End)             |             |                     |                |                       |                 |             |                     |
| 2000             | XX          | XX                  | XX             | XX                    | XX              | XX          | XX                  |
| 2001             | XX          | XX                  | XX             | XX                    | XX              | XX          | XX                  |
| 2002             | XX          | XX                  | XX             | XX                    | XX              | XX          | XX                  |
| 2003 (Year End)  | XX          | XX                  | XX             | XX                    | XX              | XX          | XX                  |



(1) This summary table identifies benchmark reference pricing schedules that might apply to a *reporting issuer*.

(2) The exchange rate used to generate the benchmark reference prices in this table.

Reference: Item 3.1 of Form 51-101 F1

# SUMMARY OF PRICING AND INFLATION RATE ASSUMPTIONS as of December 31, 2003

#### FORECAST PRICES AND COSTS

|                         |             | OI                        | $L^{(1)}$          |                          | NATURAL            |             |                      |                     |
|-------------------------|-------------|---------------------------|--------------------|--------------------------|--------------------|-------------|----------------------|---------------------|
|                         |             |                           |                    | Cromer                   | GAS <sup>(1)</sup> | NATURAL     |                      |                     |
|                         |             |                           | Hardisty           | Medium 29.3 <sup>0</sup> | AECO Gas           | GAS LIQUIDS | INFLATION            | EXCHANGE            |
|                         | WTI Cushing | Edmonton Par              | Heavy              | API                      | Price              | FOB         | RATES <sup>(2)</sup> | RATE <sup>(3)</sup> |
|                         | Oklahoma    | Price 40 <sup>0</sup> API | $12^0 \text{ API}$ | \$Cdn/bbl                | (\$Cdn/MMBt        | Field Gate  |                      | ATTG (A.G.)         |
| Year                    | \$US/bbl    | \$Cdn/bbl                 | \$Cdn/bbl          |                          | u)                 | (\$Cdn/bbl) | %/Year               | \$US/\$Cdn          |
| Historical <sup>(</sup> |             |                           |                    |                          |                    |             |                      |                     |
| 2000                    | XX          | XX                        | XX                 | XX                       | XX                 | XX          | XX                   | XX                  |
| 2001                    | XX          | XX                        | XX                 | XX                       | XX                 | XX          | XX                   | XX                  |
| 2002                    | XX          | XX                        | XX                 | XX                       | XX                 | XX          | XX                   | XX                  |
| 2003                    | XX          | XX                        | XX                 | XX                       | XX                 | XX          | XX                   | XX                  |
| Forecast                |             |                           |                    |                          |                    |             |                      |                     |
| 2004                    | XX          | XX                        | XX                 | XX                       | XX                 | XX          | XX                   | XX                  |
| 2005                    | XX          | XX                        | XX                 | XX                       | XX                 | XX          | XX                   | XX                  |
| 2006                    | XX          | XX                        | XX                 | XX                       | XX                 | XX          | XX                   | XX                  |
| 2007                    | XX          | XX                        | XX                 | XX                       | XX                 | XX          | XX                   | XX                  |
| 2008                    | XX          | XX                        | XX                 | XX                       | XX                 | XX          | XX                   | XX                  |
| Thereafter              | Xx          | XX                        | XX                 | XX                       | XX                 | XX          | XX                   | XX                  |

#### OPTIONAL

- (1) This summary table identifies benchmark reference pricing schedules that might apply to a *reporting issuer*.
- (2) Inflation rates for forecasting prices and costs.
- (3) Exchange rates used to generate the benchmark reference prices in this table
- (4) Item 3.2 (1)(b) of Form 51-101F1 also requires disclosure of the reporting issuer's weighted average historical prices for the most recent financial year (2003, in this example).

Reference: Item 3.2 of Form 51-101 F1

## RECONCILIATION OF COMPANY NET RESERVES BY PRINCIPAL PRODUCT TYPE

# [FORECAST/CONSTANT] PRICES AND COSTS $^{(1)}$

|                   | LIGHT AND MEDIUM OIL |          |            | HEAVY OIL  |          |            | ASSOCIATED AND     |          |            |
|-------------------|----------------------|----------|------------|------------|----------|------------|--------------------|----------|------------|
|                   |                      |          |            |            |          |            | NON-ASSOCIATED GAS |          |            |
|                   |                      |          | Net Proved |            |          | Net Proved |                    |          | Net Proved |
|                   |                      | Net      | Plus       |            | Net      | Plus       |                    | Net      | Plus       |
|                   | Net Proved           | Probable | Probable   | Net Proved | Probable | Probable   | Net Proved         | Probable | Probable   |
| FACTORS           | (Mbbl)               | (Mbbl)   | (Mbbl)     | (Mbbl)     | (Mbbl)   | (Mbbl)     | (MMcf)             | (MMcf)   | (MMcf)     |
|                   |                      |          |            |            |          |            |                    |          |            |
| December 31, 2002 | XXX                  | XXX      | XXX        | XXX        | XXX      | XXX        | XXX                | XXX      | XXX        |
|                   |                      |          |            |            |          |            |                    |          |            |
| Extensions        | XX                   | XX       | XX         | XX         | XX       | XX         | XX                 | XX       | XX         |
| Improved          |                      |          |            |            |          |            |                    |          |            |
| Recovery          | XX                   | XX       | XX         | XX         | XX       | XX         | XX                 | XX       | XX         |
| Technical         |                      |          |            |            |          |            |                    |          |            |
| Revisions         | XX                   | XX       | XX         | XX         | XX       | XX         | XX                 | XX       | XX         |
| Discoveries       | XX                   | XX       | XX         | XX         | XX       | XX         | XX                 | XX       | XX         |
| Acquisitions      | XX                   | XX       | XX         | XX         | XX       | XX         | XX                 | XX       | XX         |
| Dispositions      | XX                   | XX       | XX         | XX         | XX       | XX         | XX                 | XX       | XX         |
| Economic Factors  | XX                   | XX       | XX         | XX         | XX       | XX         | XX                 | XX       | XX         |
| Production        | XX                   | XX       | XX         | XX         | XX       | XX         | XX                 | XX       | XX         |
|                   |                      |          |            |            |          |            |                    |          |            |
| December 31, 2003 | XXX                  | XXX      | XXX        | XXX        | XXX      | XXX        | XXX                | XXX      | XXX        |

(1) A reconciliation of *reserves* estimates may be presented using either *constant prices and costs* or *forecast prices and costs* provided that the price and cost case is indicated in the disclosure of the *reserves* reconciliation.

Reference: Item 4.1 of Form 51-101F1

# RECONCILIATION OF CHANGES IN NET PRESENT VALUES OF FUTURE NET REVENUE DISCOUNTED AT 10% PER YEAR

## PROVED RESERVES

## **CONSTANT PRICES AND COSTS**

|  | 2003  | 2002  |
|--|-------|-------|
| PERIOD AND FACTOR  | (M\$) | (M\$) |
| Estimated Future Net Revenue at Beginning of Year                            | xxx   | xxx   |
| Sales and Transfers of Oil and Gas Produced, Net of Production Costs and     |       |       |
| Royalties  | XX    | XX    |
| Net Change in Prices, Production Costs and Royalties Related to Future       |       |       |
| Production   | XX    | XX    |
| Changes in Previously Estimated Development Costs Incurred During the Period | XX    | XX    |
| Changes in Estimated Future Development Costs                                | XX    | XX    |
| Extensions and Improved Recovery   | XX    | XX    |
| Discoveries  | XX    | XX    |
| Acquisitions of Reserves   | XX    | XX    |
| Dispositions of Reserves   | XX    | XX    |
| Net Change Resulting from Revisions in Quantity Estimates                    | XX    | XX    |
| Accretion of Discount  | XX    | XX    |
| Net Change in Income Taxes   | XX    | xx    |
| Estimated Future Net Revenue at End of Year                                  | xxx   | xxx   |

OPTIONAL

Reference: Item 4.2 of Form 51-101F1

#### NOTES TO SAMPLE TABLES

- 1. These sample tables do not reflect all of the information required by *Form 51-101F1*, and they have been simplified to reflect *reserves* in one country only, with no non-conventional *oil and gas activities*.
- 2. For the purpose of illustration, the sample tables also incorporate information not mandated by *NI 51-101* but which *reporting issuers* might wish to include in their disclosure; shading indicates that this information is optional.
- 3. "M\$" means thousands of dollars.
- 4. The estimates of *future net revenue* presented in the sample tables do not represent fair market value. (Reference: Section 5.6 of *NI 51-101*).